

Structural change and the Kaldor facts in a growth model with relative price effects and non-Gorman preferences*

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Abstract

Growth is associated with (i) shifts in the sectoral structure of the economy, (ii) changes in relative prices and (iii) the Kaldor facts. Moreover, (iv) cross-sectional data shows systematic differences in the expenditure structure. This paper presents a growth model which is consistent with (i)-(iv) at the same time, a result the existing literature has not been able to generate. The theory is simple and parsimonious and contains an analytical solution. The model's functional form and the cross-sectional data are exploited to estimate the relative importance of price and income effects as determinants of the structural change.

Keywords: Structural change, structural transformation, relative price effect, non-Gorman preferences, Kaldor facts.

JEL classification: O14, O30, O41, D90.

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1 Introduction

It is a well documented empirical fact that economic growth is associated with significant shifts in the sectoral output, employment and consumption structure (see e.g. Kuznets (1957) and Kongsamut, Rebelo and Xie (2001)). This phenomenon is summarized under the term “structural change”. As an example, figure 1 shows the relative decline of the goods sector (or the rise of the service sector) in the U.S. after World War II. On a logarithmized scale the evolution of the expenditure share devoted to goods is well approximated by a linear downward sloping trend (see dashed line). The slope of this linear fit suggests that the expenditure share devoted to goods decreases (on average) at a constant annualized rate of one percent. The nonbalanced nature of growth is displayed in prices too. Figure 2 plots

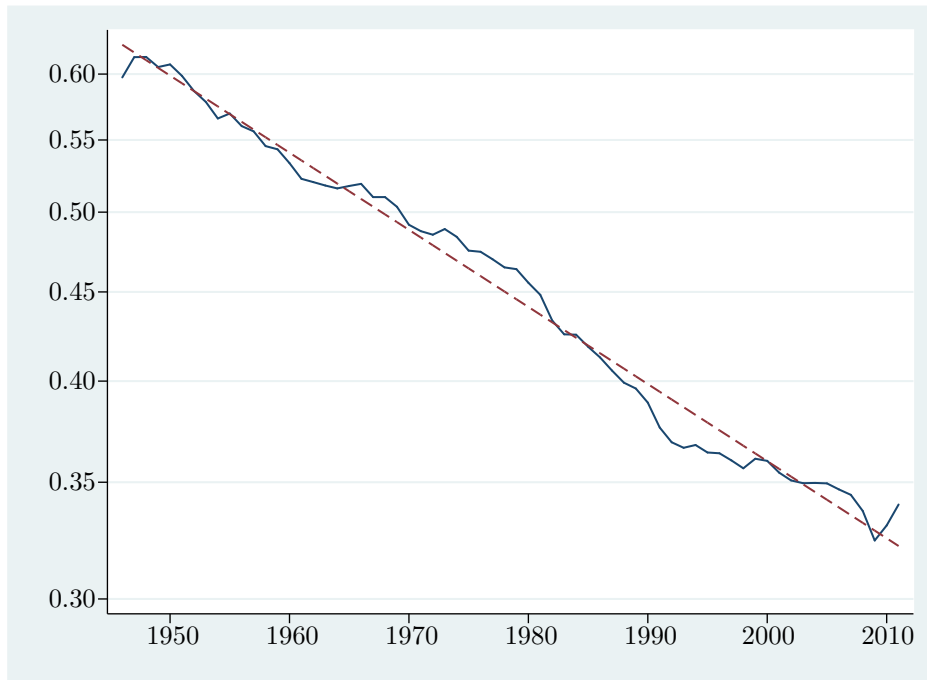


Figure 1: **Expenditure share of goods**

Notes: The figure plots the share of personal consumption expenditures devoted to goods in the U.S. on a logarithmized scale. The dashed line represents the predicted values obtained by regressing the logarithmized expenditure share on time and a constant. The estimated slope coefficient and its standard error is -0.0102 and 0.00015 , respectively. The regression attains an R^2 of 0.986 . Source: BEA, NIPA table 1.1.5.

the evolution of the relative consumer price between goods and services on a logarithmized scale. Apart from the two oil crisis in 1973 and 1979, the series is fairly good approximated by a constant annualized growth rate of -1.6 percent (see dashed line).

Beyond the nonbalanced characteristics at the sectoral level, aggregate vari-

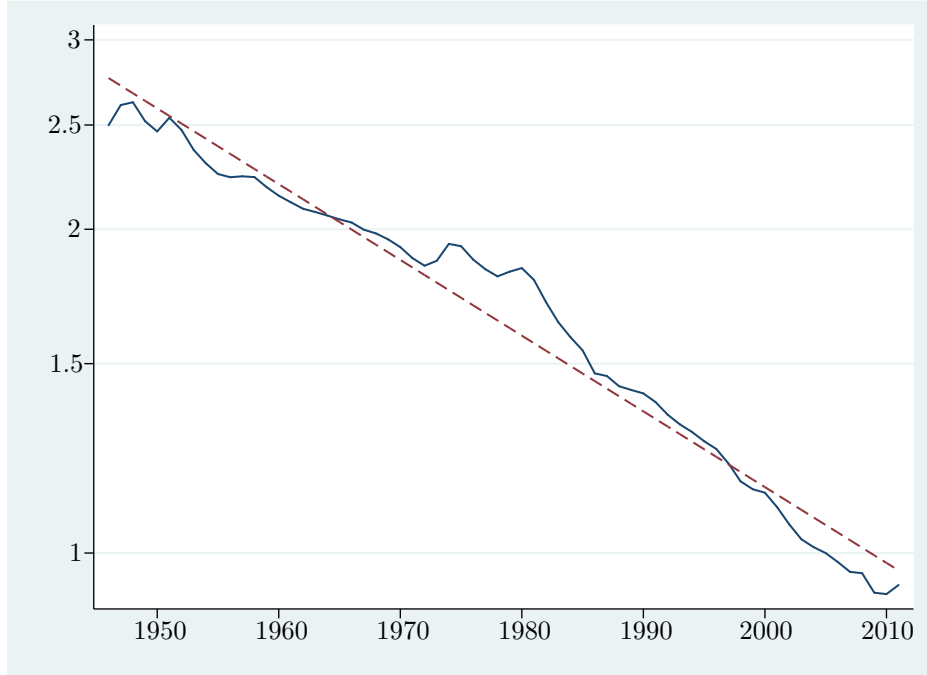


Figure 2: **Relative price between goods and services**

Notes: The figure plots the relative consumer price between goods and services on a logarithmized scale. The dashed line represents the predicted values obtained by regressing the logarithmized relative price on a constant and time. The estimated slope coefficient and its standard error is -0.0162 and 0.00037 , respectively. The regression attains an R^2 of 0.968 . Source: BEA, NIPA table 1.1.4.

ables present a balanced picture of growth. Actually, the post-war U.S. often serves as a prime example of balanced growth on the aggregate. Balanced growth is best summarized by the Kaldor facts. These stylized facts state that the growth rate of real per-capita output, the real interest rate, the capital-output ratio and the labor income share are constant over time (see Kaldor (1961)). As a consequence, comprehensive models of structural change should also replicate the Kaldor facts.

The paper by Ngai and Pissarides (2007) reconciles structural change, rel-

ative price dynamics and the Kaldor facts in a growth model with endogenous savings. Another paper that emphasizes relative price dynamics as a driver of structural change is the one by Acemoglu and Guerrieri (2008).¹ Both theoretical models - Ngai and Pissarides (2007) and Acemoglu and Guerrieri (2008) - feature a constant elasticity of substitution across sectors. However, the relative nominal expenditures of goods declined in the U.S. at a faster rate than the relative price of goods. Hence, with relative price effects alone, theories with a constant elasticity of substitution cannot replicate the observed structural change quantitatively.²

Acemoglu and Guerrieri (2008) emphasize that income effects are an “undoubtedly important” determinant of structural change. Nevertheless, both Ngai and Pissarides (2007) and Acemoglu and Guerrieri (2008) abstract from non-homotheticity of preferences.³ Empirically, there is clear evidence for an income effect. Figure 3 plots the expenditure shares devoted to goods for the different income quintiles. Rich households exhibit a significantly lower expenditure share of goods than poor households. Moreover, on a logarithmized scale, the expenditure shares in figure 3 are parallel and

¹Changes in relative prices affect the expenditure structure whenever the elasticity of substitution across sectors is unequal to unity. This mechanism of structural change goes back to Baumol (1967), who emphasizes total factor productivity (TFP) growth differences as a source of relative price changes. In Acemoglu and Guerrieri (2008), capital deepening and sectoral factor intensity differences is another determinant of the relative price dynamic. But in contrast to Ngai and Pissarides (2007) the Kaldor facts hold only asymptotically.

²Note that a constant elasticity of substitution implies that relative nominal expenditures are an iso-elastic function of the relative price, where the elasticity is one minus the elasticity of substitution.

³Acemoglu and Guerrieri (2008) conclude: “It would be particularly useful to combine the mechanism proposed in this paper with nonhomothetic preferences and estimate a structural version of the model with multiple sectors using data from the U.S. or the OECD.” (Acemoglu and Guerrieri (2008), p. 493).

decline linearly. This suggests that expenditure shares devoted to goods of rich and poor households decline at the same (constant) growth rate as the aggregate series. With non-unitary expenditure elasticities of de-

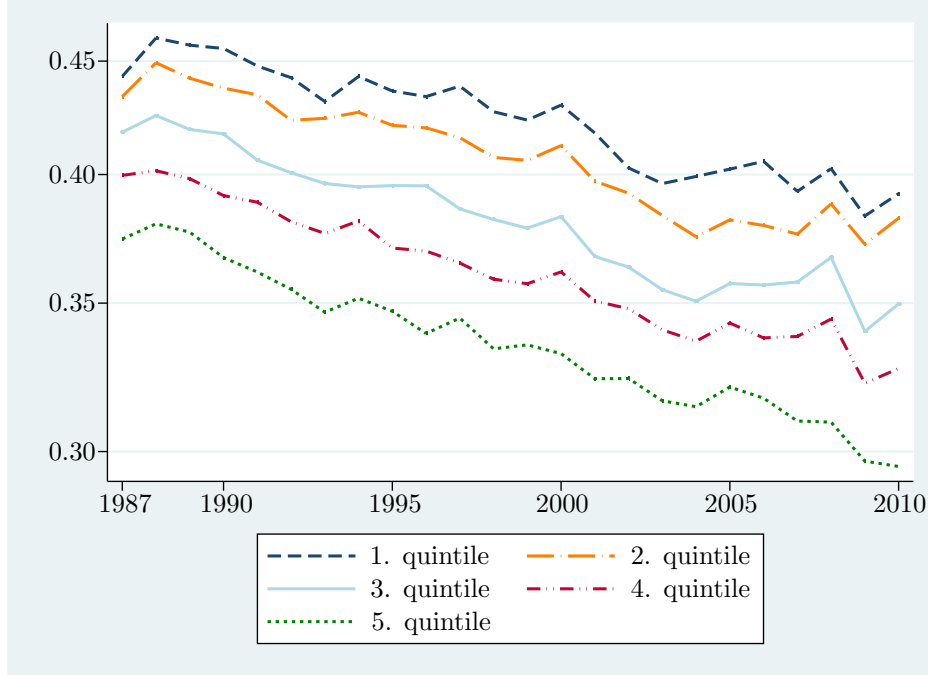


Figure 3: **Cross-sectional variation in expenditure structure**

Notes: The figure plots the expenditure share devoted to goods for each income quintile of the U.S. on a logarithmized scale. The following expenditure categories are considered as services: food away from home; shelter; utilities, fuels, and public services; other vehicle expenses; public transportation; health care; personal care; education; cash contributions; personal insurance and pensions. The remaining categories are considered as goods. The sample consists of expenditure data of 450,602 quarters (and 165,887 households). Observations with missing income reports, with non-positive food expenditures or with an expenditure share of goods outside $[0, 1]$ have been excluded. The quintiles refer to total household after tax labor earnings plus transfers per OECD-modified equivalence scale. If we observe for a household more than one income report, the income data of the year in which the expenditure quarter lies is taken. Source: Consumer Expenditure Survey.

mand, increases in real per-capita expenditure levels (due to growth) affect the sectoral expenditure shares.⁴ Kongsamut, Rebelo and Xie (2001) and

⁴This mechanism of structural change is consistent with Engel's law, which is regarded as one of the most robust empirical regularity in economics (see Engel (1857), Houthakker (1957), Houthakker and Taylor (1970) and Browning (2008)). As a consequence, many models of structural change rely on income effects. See e.g. Matsuyama (1992), Echevarria (1997), Laitner (2000), Caselli and Coleman (2001), Kongsamut, Rebelo and Xie (2001), Gollin, Parente and Rogerson (2002) and Greenwood and Se-

Foellmi and Zweimueller (2008) reconcile non-homothetic preferences and the Kaldor facts in an otherwise standard growth models with intertemporal optimization. However, in order to obtain balanced aggregate growth, both theories have to exclude relative price effects.⁵ Hence, as pointed out by Buera and Kaboski (2009a), none of the existing models with endogenous savings and balanced aggregate growth, allows us to discuss both forces of structural change - relative price and income effects.

The contributions of this paper are as follows: First, it presents a neoclassical growth theory with intertemporal optimization, which reconciles the Kaldor facts with structural change simultaneously determined by relative price and income effects. By postulating non-Gorman preferences the paper also illustrates a tractable (dynamic) framework which allows for effects of inequality on the aggregate demand structure. Second, the paper illustrates that the theory can replicate the shape and magnitude of structural change and relative price dynamic identified in figure 1 and 2. Moreover, the model is consistent with cross-sectional expenditure structure differences and the parallel evolution of logarithmized expenditure shares of different income groups, depicted in figure 3. Finally, a structural estimation allows us to decompose the structural change into an income and substitution effect.⁶

shadri (2002) which use quasi-homothetic intratemporal preferences or Falkinger (1990), Falkinger (1994), Zweimueller (2000), Matsuyama (2002), Foellmi and Zweimueller (2008) and Buera and Kaboski (2009b), which generate non-homotheticity by a hierarchy of needs.

⁵In Kongsamut, Rebelo and Xie (2001) consistency with the Kaldor facts relies on a widely criticized knife-edge condition, which ties together preference and technology parameters and implies constant relative prices. Foellmi and Zweimueller (2008) have to assume that technological differences are uncorrelated with the hierarchical position of a good (and its sectoral classification).

⁶See also the recent empirical works by Buera and Kaboski (2009a) and Herrendorf, Rogerson and Valentinyi (2009), which estimate the relative contribution of income and substitution effects for the U.S. structural change . In contrast to these two papers,

The paper consists of four sections: Section 2 presents the theoretical growth model. In section 3 an estimation of the relative importance of income and substitution effects as determinants of structural change is carried out. Finally, section 4 concludes.

2 Theoretical model

There is a unit interval of (heterogeneous) households indexed by $i \in [0, 1]$. Each household consists of $N(t)$ identical members, where $N(t)$ grows at an exogenous rate $n \geq 0$. $N(0)$ is normalized to one, so we have $N(t) = \exp[nt]$. Each member of household i is endowed with $l_i \in (\bar{l}, \infty)$, $\bar{l} > 0$, units of labor and $a_i(0) \in [0, \infty)$ units of initial wealth. These per-capita factor endowments can differ across households. Labor is supplied inelastically at every instant of time. Consequently, the aggregate labor supply $L(t) \equiv N(t) \int_0^1 l_i di$, grows at constant rate n .

2.1 Preferences

All households have the following additively separable representation of intertemporal preferences

$$\mathcal{U}_i(0) = \int_0^\infty \exp[-(\rho - n)t] V(P_1(t), P_2(t), e_i(t)) dt, \quad (1)$$

where $\rho \in (n, \infty)$ is the rate of time preference and $V(P_1(t), P_2(t), e_i(t))$ is an indirect instantaneous utility function of each household member. This instantaneous utility function is specified over the prices of the two consumption goods, $P_1(t)$ and $P_2(t)$, and the nominal per-capita expenditure level of household i , $e_i(t)$. Henceforth, the first consumption good is called

the structural estimation of this work is based on a preference specification which is consistent with the Kaldor facts. Moreover, it is an explicit ambition of this paper to be consistent with the cross-sectional (expenditure) data.

“good”, whereas the second consumption good is “service”. The indirect instantaneous utility function takes the following form

$$V(P_1(t), P_2(t), e_i(t)) = \frac{1}{\epsilon} \left[\frac{e_i(t)}{P_2(t)} \right]^\epsilon - \frac{\beta}{\gamma} \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma - \frac{1}{\epsilon} + \frac{\beta}{\gamma}, \quad (2)$$

where $0 \leq \epsilon \leq \gamma < 1$ and $\beta, \gamma > 0$.⁷ It will be shown below that these preferences imply a household behavior which is consistent with the facts emphasized in the introduction.⁸ The specified intratemporal utility function represents a subclass of “price independent generalized linearity” (PIGL) preferences defined by Muellbauer (1975) and Muellbauer (1976). The PIGL class of preferences is more general than the Gorman class. Nevertheless, PIGL preferences avoid an aggregation problem. Expenditure shares of the aggregate economy coincide with those of a household with a “representative” expenditure level (the representative household in Muellbauer’s sense). Moreover, PIGL preferences ensure that this representative expenditure level is independent of prices. Because Engel curves are patently non-linear, PIGL preferences have explicitly an empirical justification and are widely used in expenditure system estimations (see e.g. the “Quadratic Expenditure System” (QES) by Howe, Pollak and Wales (1979) or the “Almost Ideal Demand System” (AIDS) by Deaton and Muellbauer (1980)). Lemma 1 shows that function (2) satisfies the standard properties of a utility function.

⁷For $\epsilon = 0$ we get the limit case with $V(\cdot) = \log \left[\frac{e_i(t)}{P_2(t)} \right] - \frac{\beta}{\gamma} \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma + \frac{\beta}{\gamma}$ and with $\gamma = \epsilon = 0$ we would obtain Cobb-Douglas preferences with $V(\cdot) = \log \left[\frac{e_i(t)}{P_1(t)^\beta P_2(t)^{1-\beta}} \right]$. As another special case, with $\beta = 0$, we would have only one consumption sector and CRRA preferences.

⁸The Online Appendix A shows that the class of preferences specified in this paper is the most general class of intratemporal preferences defined over two sectors implying a behavior which is jointly consistent with a constant (negative) growth rate of the expenditure share devoted to one sector (see figure 1) and a constant (positive) growth rate of per-capita expenditures (one of the Kaldor facts) in an environment where the relative price changes at a constant rate too (see figure 2).

Lemma 1. *Function (2),*

(i) is a valid indirect utility specification that represents a preference relation defined over goods and services if and only if

$$e_i(t)^\epsilon \geq \left[\frac{1-\epsilon}{1-\gamma} \right] \beta P_1(t)^\gamma P_2(t)^{\epsilon-\gamma}, \quad (3)$$

(ii) is increasing and strictly concave in $e_i(t)$.

Proof. See appendix. □

Henceforth, I assume that condition (3) is fulfilled. Later, two conditions in terms of exogenous parameters are stated, which jointly ensure condition (3) for all individuals, at each date. Strict concavity of the intratemporal utility function is a necessary condition for intertemporal optimization, which will be addressed below.

The characteristics of the intratemporal preferences are best discussed in terms of the associated expenditure system. Applying Roy's identity, we get the following lemma.

Lemma 2. *At each point in time, intratemporal preferences imply the following expenditure system*

$$x_1^i(t) = \beta \frac{e_i(t)}{P_1(t)} \left[\frac{P_2(t)}{e_i(t)} \right]^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma, \quad (4)$$

and

$$x_2^i(t) = \frac{e_i(t)}{P_2(t)} \left[1 - \beta \left[\frac{P_2(t)}{e_i(t)} \right]^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma \right], \quad (5)$$

where $x_j^i(t)$, $j = 1, 2$, is household i 's per-capita consumption of goods/services at date t .

The expenditure system reveals, that the demand for goods, $x_1^i(t)$, is an exponential function of order $1 - \epsilon$ of the per-capita expenditure level. The

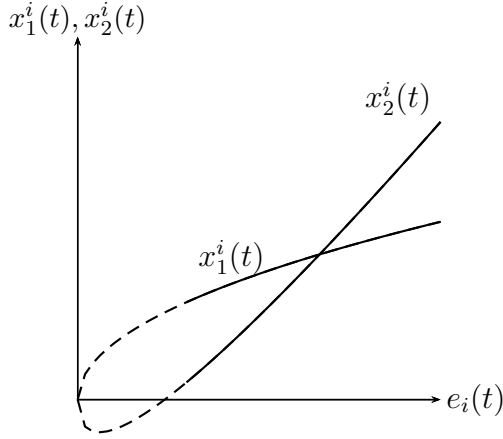


Figure 4: Engel curves

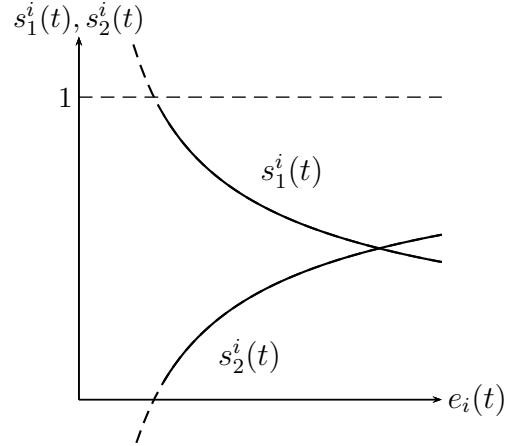


Figure 5: Expenditure shares

Notes: As indicated by the dashed sections, preferences are only well defined, if condition (3) holds (i.e. $e_i(t)$ exceeds a certain threshold).

expenditure shares devoted to the two consumption sectors, $s_j^i(t)$; $j = 1, 2$, can be expressed as

$$s_1^i(t) = \beta \left[\frac{P_2(t)}{e_i(t)} \right]^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma \quad \text{and} \quad s_2^i(t) = 1 - \beta \left[\frac{P_2(t)}{e_i(t)} \right]^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma. \quad (6)$$

For $\epsilon > 0$, figure 4 and 5 plot the Engel curves and the sectoral expenditure shares as a function of the per-capita expenditure level. In general, as the non-linear Engel curves reveal, preferences are non-homothetic and even do not fall into the Gorman class.

The elasticity of substitution across sectors and the expenditure elasticities of demand control the magnitude and direction of the income and substitution effects on expenditure shares. Growing real per-capita expenditure levels generates - according to the income effect - an increasing expenditure share of the sector, whose expenditure elasticity of demand exceeds unity. Besides, the substitution effect implies that if the elasticity of substitution is strictly less than unity the sector which experiences a relative price increase, gains in terms of expenditure shares. If the elasticity of substitution is larger than one, the structural change would run in the opposite direction. The next lemma characterizes the two important elasticities.

Lemma 3. *The intratemporal preferences, (2), imply that*

(i) *the elasticity of substitution between goods and services,*

$$\sigma_i(t) = 1 - \gamma - \frac{\beta \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma}{\left[\frac{e_i(\cdot)}{P_2(t)} \right]^\epsilon - \beta \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma} [\gamma - \epsilon], \quad (7)$$

is strictly less than unity (for all households at each date).

(ii) *with $\epsilon > 0$, the expenditure elasticity of demand is positive, but strictly smaller than one for goods and larger than one for services.*

(iii) *with $\epsilon = 0$ we have homothetic preferences (expenditure elasticities of both sectors are equal to unity).*

Proof. The Allen-Uzawa formula for the elasticity of substitution reads $\sigma_i(t) = \frac{\partial x_1^{i,H}(t)}{\partial P_2(t)} \frac{e_i(t)}{x_1^{i,H}(t)x_2^{i,H}(t)}$, where $x_j^{i,H}(t)$ is the Hicksian per-capita demand of household i for sector $j = 1, 2$. Plugging in the expressions, simplifying and substituting (2) by $V_i(t)$, we obtain (7). With $\gamma > 0$ and (3), $\sigma_i(t)$ is strictly smaller than one since $\gamma \geq \epsilon$. This completes part (i). Part (ii) and (iii) follow immediately from (4) and (5). \square

Several things are worth noting: First, the restrictions on the preference parameters ϵ and γ are such that the elasticity of substitution is strictly less than unity. In the literature there seems to be a consensus that this is the empirically relevant case.⁹ This notion is also confirmed in section 3.

⁹Acemoglu and Guerrieri (2008) and Buera and Kaboski (2009a) calibrate their models with an elasticity of substitution equal to 0.76 and asymptotic 0.5, respectively. And in Herrendorf, Rogerson and Valentinyi (2009) the model's best fit of final consumption shares is attained with an asymptotic elasticity of substitution equal to 0.81 (or 0.52, respectively if government consumption is excluded). Furthermore, the elasticity of substitution between goods and services has been of interest in international macroeconomics in order to use it as a proxy for the elasticity of substitution between tradable and non-tradable commodities. Also in this literature the elasticity of substitution has consistently been estimated to be lower than unity (see e.g. Stockman and Tesar (1995) who obtain a value of 0.44).

Second, in general, the elasticity of substitution varies over time and across households. Nevertheless, there is a special case with $\gamma = \epsilon$, in which the elasticity of substitution is constant for all households at each date.

Third, with $\epsilon = 0$, we have homothetic preferences and consequently no income effect on expenditure shares. In contrast, as long as $\epsilon > 0$, goods are necessities with an expenditure elasticity of demand strictly smaller than one.¹⁰

Next, we turn to the household's intertemporal optimization problem. Households maximize (1) with respect to $\{e_i(t), a_i(t)\}_{t=0}^{\infty}$, subject to the budget constraint

$$\dot{a}_i(t) = [r(t) - n] a_i(t) + w(t)l_i - e_i(t), \quad (8)$$

and a standard transversality condition, which can be expressed as

$$\lim_{t \rightarrow \infty} e_i(t)^{\epsilon-1} P_2(t)^{-\epsilon} a_i(t) \exp[-(\rho - n)t] = 0. \quad (9)$$

$r(t)$ and $w(t)$ is the (nominal) interest and wage rate, respectively, and $a_i(t)$ denotes the per-capita wealth of household i at date t . $a_i(0)$ is exogenously given. The result of intertemporal household optimization is summarized in the next lemma.

Lemma 4. *Intertemporal optimization yields the Euler equation*

$$(1 - \epsilon)g_{e_i}(t) + \epsilon g_{P_2}(t) = r(t) - \rho, \quad (10)$$

where $g_{e_i}(t)$ is the growth rate of per-capita consumption expenditures of household i and $g_{P_2}(t)$ is the growth rate of the price of services at date t .

Proof. The current value Hamiltonian of the household's intertemporal optimization is given by $\mathcal{H} = V(\cdot) + \lambda_i(t) [a_i(t) [r(t) - n] + w(t)l_i - e_i(t)]$.

¹⁰The utility function (2) could also generate cases where the expenditure elasticity of demand for goods or the elasticity of substitution exceeds unity. But because they are not empirically relevant, these cases were excluded by the restriction $0 \leq \epsilon \leq \gamma < 1$.

We can then derive the first-order conditions $\dot{\lambda}_i(t) = \lambda_i(t) [\rho - r(t)]$ and $e_i(t)^{\epsilon-1} P_2(t)^{-\epsilon} = \lambda_i(t)$, which can be rewritten as (10). \square

The Euler equation takes the same functional form as in the standard neoclassical growth model with CRRA preferences. Additionally, since $g_{e_i}(t)$ is the only term that involves a household index i , the Euler equation implies that the growth rate of the per-capita expenditure levels is the same for all households at a given point in time, or formally,

$$g_{e_i}(t) = g_e(t), \quad \forall i. \quad (11)$$

Together with the desirable aggregation properties specific to all PIGL preferences, the feature that all expenditure levels grow *pari passu*, simplifies the equilibrium analysis dramatically. Let us define $E(t)$ as the aggregate consumption expenditures and $X_j(t)$ as the aggregate demand for consumption $j = 1, 2$ at date t (i.e. $E(t) \equiv N(t) \int_0^1 e_i(t) di$ and $X_j(t) \equiv N(t) \int_0^1 x_j^i(t) di$, $j = 1, 2$). Then, household behavior is summarized by the following proposition.

Proposition 1. *Under consumer optimization,*

- (i) *the intertemporal behavior of the demand side is fully characterized by the following Euler equation, budget constraints and transversality conditions:*

$$(1 - \epsilon) [g_E(t) - n] + \epsilon g_{P_2}(t) = r(t) - \rho, \quad \forall t, \quad (12)$$

where $g_E(t)$ is the growth rate of $E(t)$,

$$\dot{a}_i(t) = [r(t) - n] a_i(t) + w(t) l_i - e_i(0) \exp \left[\int_0^t g_E(\varsigma) - n d\varsigma \right], \quad \forall i, t, \quad (13)$$

and

$$\lim_{t \rightarrow \infty} a_i(t) \exp \left[- \int_0^t r(\varsigma) - n d\varsigma \right] = 0, \quad \forall i, \quad (14)$$

where $a_i(0)$, $\forall i$, is exogenously given.

(ii) the aggregate expenditure share devoted to goods, $S_1(t) \equiv \frac{P_1(t)X_1(t)}{E(t)}$, is given by

$$S_1(t) = \beta \left[\frac{P_2(t)}{\frac{E(t)}{N(t)}} \right]^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma \phi, \quad (15)$$

where $\phi \equiv \int_0^1 \left[\frac{e_i(0)N(0)}{E(0)} \right]^{1-\epsilon} di$ is a scale invariant (inverse) measurement of inequality of per-capita consumption expenditures across households. Furthermore, we have

$$E(t) = P_1(t)X_1(t) + P_2(t)X_2(t). \quad (16)$$

(iii) a household with $e_i(t) = \frac{E(t)}{N(t)}\phi^{-\frac{1}{\epsilon}} \equiv e^{RA}(t)$ is the representative agent in Muellbauer's sense.¹¹

Proof. (11) implies $g_{e_i}(t) = g_E(t) - n$, $\forall i$, allowing us to rewrite (10) as (12). Substituting $e_i(t)$ in (8) by $e_i(0) \exp \left[\int_0^t g_E(\varsigma) - n d\varsigma \right]$ yields (13). Using (10) in (9) and ignoring the positive constant $e_i(0)$ gives (14). Aggregation of individual demands gives

$$X_1(t) = \beta P_1(t)^{-1} P_2(t)^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma \left[\frac{E(t)}{N(t)} \right]^{-\epsilon} E(t) \phi(t),$$

$$X_2(t) = \frac{E(t)}{P_2(t)} - \beta P_2(t)^{\epsilon-1} \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma \left[\frac{E(t)}{N(t)} \right]^{-\epsilon} E(t) \phi(t),$$

where $\phi(t) = \int_0^1 \left[\frac{e_i(t)N(t)}{E(t)} \right]^{1-\epsilon} di$. These two equations imply (15) and (16), where $\phi(t)$ is constant over time because of (11) and because it is scale invariant in all $e_i(t)$. For part (iii): (6) and (15) show that a household exhibits the same expenditure shares as the aggregate economy if $e_i(t) = \frac{E(t)}{N(t)}\phi^{-\frac{1}{\epsilon}}$. \square

This proposition fully characterizes the demand side of this economy. Given a path of production factor, good and service prices, $\{r(t), w(t), P_1(t), P_2(t)\}_{t=0}^\infty$,

¹¹For $\epsilon = 0$, we have - according to Muellbauer's definition - the limit case with $e^{RA}(t) = \frac{E(t)}{N(t)}$.

equations (12) - (16) define the equilibrium evolution of the level and structure of aggregate consumption expenditures. Since in general, the intratemporal preferences do not fall into the Gorman class, a representative agent in the narrower sense does not apply and the distribution of per-capita expenditure levels matters. Nevertheless, the tractability of the specified preferences allows us to write the aggregate demand of goods and services as a function of just two terms: the aggregate expenditure level, $E(t)$, and a summary statistic of the distribution of per-capita expenditure levels at date $t = 0$, denoted by ϕ . This is the outcome of two special properties:

First, the fact that preferences are part of the “generalized linearity” class, allows for a representative agent in Muellbauer’s sense (see Muellbauer (1975) and Muellbauer (1976)). A household with the representative expenditure level, $e^{RA}(t)$, exhibits the same expenditure shares as the aggregate economy. Moreover, since preferences are even part of the PIGL class, the representative expenditure level is independent of prices. Consequently, aggregate demand can be expressed as a function of $E(t)$ and the scale invariant inequality measure of per-capita expenditure levels at date t , $\phi(t) = \int_0^1 \left[\frac{e_i(t)N(t)}{E(t)} \right]^{1-\epsilon} di$.

The second property is that intertemporal optimization implies for all households the same per-capita expenditure growth rate at any given point in time (see (11)). Then, $\phi(t)$ is constant over time and can therefore be expressed as a function of the $e_i(0)$ distribution.¹² This tractability allows me to solve the model analytically, despite household heterogeneity, non-Gorman intratemporal preferences and intertemporal optimization.¹³

¹²With $\epsilon > 0$, a high dispersion of per-capita expenditure levels is associated with a low value of ϕ . In the homothetic case, we have a representative agent economy (in the narrower sense), where inequality does not matter (i.e. $\phi = 1$).

¹³In contrast to models with 0/1 preferences and intertemporal optimization (see e.g. Foellmi and Zweimüller (2006) and Foellmi, Würgler and Zweimüller (2009)) this model focuses on the intensive margin of consumption. Moreover, the model here allows

ϕ can be related to an Atkinson index of expenditure inequality. To see this, note that the Atkinson index (Atkinson (1970)) is defined as

$$I_A(\zeta, \{e_i(t)\}_{i=0}^1) = 1 - \frac{N(t)}{E(t)} \left[\int_0^1 e_i(t)^{1-\zeta} di \right]^{\frac{1}{1-\zeta}},$$

with the parameter $\zeta \geq 0$ being the relative inequality aversion. Then, we can write

$$\phi(t) = \left[1 - I_A(\epsilon, \{e_i(t)\}_{i=0}^1) \right]^{1-\epsilon},$$

i.e. ϕ is a negative, monotonic transformation of the Atkinson inequality index with $\zeta = \epsilon$. Hence, ϕ is an ordinally equivalent of the inverse of an Atkinson index. This justifies our interpretation of ϕ as an inverse measurement of expenditure inequality fulfilling the principle of transfers, scale invariance and decomposability (see Cowell (2000)).

To close the model, i.e. in order to determine the equilibrium path of production factor, good and service prices, the production side of the economy remains to be specified.

2.2 Production

There are three output goods: the output of the two consumption sectors $Y_1(t)$ and $Y_2(t)$ and an “investment good”, $Y_3(t)$, which can be transformed one-to-one into capital, $K(t)$. Capital depreciates at constant rate $\delta \geq 0$. This implies for the law of motion of capital

$$\dot{K}(t) = X_3(t) - \delta K(t), \quad (17)$$

where $X_3(t)$ is aggregate gross investment (in terms of investment goods) at date t . The consumption sectors produce under perfect competition according to the following technologies

$$Y_j(t) = \exp[g_j t] L_j(t)^\alpha K_j(t)^{1-\alpha}, \quad j = 1, 2, \quad (18)$$

us to study any - possibly continuous - income distribution with a lower bound such that condition (3) is fulfilled.

where $L_j(t)$ and $K_j(t)$ denotes labor and capital, respectively, allocated to sector j at date t . Both production factors are fully mobile across sectors. $\alpha \in (0, 1)$ is the output elasticity of labor, which is identical across sectors. Total factor productivity (TFP) expands at a constant, exogenous, sector-specific rate $g_j \geq 0$.¹⁴ The investment good is produced by a linear technology

$$Y_3(t) = AK_3(t), \quad (19)$$

with $A > \delta$. The market of investment goods is competitive, too. Henceforth, I normalize the price of the investment good at each date to one, i.e. $P_3(t) = 1, \forall t$. The production side of this economy is similar to the one in Rebelo (1991).¹⁵ $K(t)$ is a “core” capital good, whose production does not involve nonreproducible factors. This makes endogenous growth feasible. But as long as $g_j \neq 0$, for some $j = 1, 2$, the economy also consists of an exogenous driver of growth.

It is worthwhile to discuss shortly in which respects the functional forms of the production functions can be generalized. First, the AK structure of the investment good sector is not essential. It can be relaxed to any neoclassical production function with constant Harrod-neutral productivity growth, i.e. $Y_3 = F(K_3(t), \exp[g_3 t] L_3(t))$. With this more general specification transitional dynamics arise along which capital per effective labor, $\frac{K(t)}{\exp[g_3 t] L(t)}$, adjusts. On the aggregate this transition is identical to the one in a standard one-sector neoclassical growth model. And in the steady state the equilibrium looks as the one with the AK technology and the Kaldor facts hold. So the AK technology allows us to focus more directly on the main dynamics: the coexistence of structural change and balanced growth on the aggregate.

¹⁴Online Appendix C shows how these sector specific TFP growth rates can be endogenized.

¹⁵With $\beta = 0$ and $g_2 = 0$ the model would coincide with the one by Rebelo (1991).

The production functions of the consumption sectors must ensure along the equilibrium path the following two properties: (i) For the consumption sectors, the overall labor income share must be constant and (ii) the relative price between services and the investment good, $\frac{P_2(t)}{P_3(t)}$, must change at a constant rate. Requirement (i) is common to all structural change models aiming to be consistent with the Kaldor facts. It is typically accommodated by a *constant* and *identical* steady state labor income share in both sectors. This can either be achieved by assuming that the production functions of sector 1 and 2 are - up to a time varying Hicks-neutral productivity term - identical to the one of the investment good, i.e. $Y_j(t) = A_j(t)F(K_j(t), \exp[g_3 t] L_j(t))$, $j = 1, 2$.¹⁶ Alternatively, the production technologies may differ from the one of the investment good. But then we need, up to a time varying productivity term, $A_j(t)$, *identical* Cobb-Douglas technologies in both consumption sectors $j = 1, 2$. This is the specification chosen above (and also in Ngai and Pissarides (2007)). Requirement (ii) is specific to this model and implies that the time varying productivity term of the service sector must grow at a constant rate, i.e. $A_2(t) = A_2(0) \exp[g_2 t]$.¹⁷

Finally, it is worth noting that the entire model is specified in terms of final output as opposed to value added. This means that in order to derive theoretical implications for sectoral value added shares the exact production processes with intermediate inputs have to be specified (see Herrendorf,

¹⁶Where - as specified above $F(K_j(t), \exp[g_3 t] L_j(t))$ is the neoclassical production function of the investment sector. This approach is chosen by Kongsamut, Rebelo and Xie (2001) and by Foellmi and Zweimueller (2008). In addition, they both (have to) assume that $A_j(t)$, $j = 1, 2$ is constant over time.

¹⁷In contrast to this, $A_1(t)$ could follow any process and aggregate growth would still be balanced. But in order to be consistent with the data presented in figure 1 and 2 (and also in line with the large body of the literature) productivity growth is assumed to occur in the good sector at a constant rate too.

Rogerson and Valentinyi (2009) for the empirical differences of these two perspectives). In this light the assumption of identical capital intensity of the good and service sector seems not unrealistic. Valentinyi and Herrendorf (2008) estimate labor income shares for gross manufacturing output, gross service output, overall consumption and total gross output that are all between 0.65 and 0.67. Nevertheless, for the sake of completeness, the Online Appendix B illustrates the equilibrium dynamic with sectoral factor intensity differences.¹⁸

2.3 Equilibrium

2.3.1 Definition

In this economy, an equilibrium is defined as follows:

Definition 1. *A dynamic competitive equilibrium is a time path of households' per-capita expenditure levels, wealth stocks and consumption quantities $\{e_i(t), a_i(t), x_j^i(t)\}_{t=0}^{\infty}$, $j = 1, 2$, $\forall i$; an evolution of prices, wage, interest and rental rate, $\{P_j(t), w(t), r(t), R(t)\}_{t=0}^{\infty}$, $j = 1, 2$ and a time path of factor allocations $\{L_1(t), L_2(t), K_1(t), K_2(t), K_3(t)\}_{t=0}^{\infty}$, which is consistent with household and firm optimization, perfect competition, resource constraints and market clearing conditions.*

In the following I illustrate the equilibrium as the outcome of decentralized markets. However, since all markets are complete and competitive the Welfare Theorems apply and the dynamic competitive equilibrium coincides with the solution to the social planner's problem.

¹⁸In this case the model is relatively similar to the one by Acemoglu and Guerrieri (2008) and the Kaldor facts hold only asymptotically. However, in this paper, structural change is also determined by an income effect.

2.3.2 Resource constraints and market clearing conditions

In equilibrium, capital and labor markets have to clear, i.e.

$$L(t) = L_1(t) + L_2(t), \text{ and } K(t) = K_1(t) + K_2(t) + K_3(t), \forall t. \quad (20)$$

Market clearing in the good, service and investment good markets requires

$$Y_j(t) = X_j(t), \quad j = 1, 2, 3, \quad \forall t. \quad (21)$$

Since the price of the investment good is chosen as a numéraire, asset market clearing implies

$$N(t) \int_0^1 a_i(t) di = K(t), \quad \forall t. \quad (22)$$

Finally, the market rate of return of capital has to equalize the rental rate net of depreciations, i.e. $r(t) = R(t) - \delta, \forall t$.

2.3.3 Equilibrium dynamic

Under the choice of numéraire, perfect competition, resource constraints and the market clearing conditions, the equilibrium in production is characterized by the following lemma.

Lemma 5. *Firm optimization implies at each date t ,*

$$r(t) = A - \delta, \quad (23)$$

$$w(t) = A \frac{\alpha}{1 - \alpha} \frac{K_1(t) + K_2(t)}{L(t)}, \quad j = 1, 2, \quad (24)$$

$$P_j(t) = \exp[-g_j t] \left[\frac{A}{1 - \alpha} \right] \left[\frac{K_1(t) + K_2(t)}{L(t)} \right]^\alpha, \quad j = 1, 2, \quad (25)$$

$$Y_j(t) = \exp[g_j t] \left[\frac{L(t)}{K_1(t) + K_2(t)} \right]^\alpha K_j(t), \quad j = 1, 2, \quad (26)$$

and

$$\frac{K_1(t)}{L_1(t)} = \frac{K_2(t)}{L_2(t)} = \frac{K_1(t) + K_2(t)}{L(t)}. \quad (27)$$

Proof. Optimization implies that the marginal rate of technical substitution is equal to the relative factor price, i.e. $\frac{w(t)}{R(t)} = \frac{\alpha}{1-\alpha} \frac{K_j(t)}{L_j(t)}$, $j = 1, 2$. With $R(t) = A$ and (20), this gives (23) and (27). Next, $R(t)$ has to equalize the valued marginal product across all sectors. This yields

$$R(t) = A = (1 - \alpha) \left[\frac{L(t)}{K_1(t) + K_2(t)} \right]^\alpha P_j(t) \exp[g_j t], \quad j = 1, 2,$$

where (27) has been used. Solving for $P_j(t)$ gives (25). Finally, with (27), the production functions can be rewritten as (26). \square

The dynamic competitive equilibrium is fully characterized by equations (12)-(17) and (19)-(26). The endogenous variables are: $X_j(t)$ and $Y_j(t)$, $j = 1, 2, 3$; $a_i(t)$, $\forall i$; $E(t)$, $P_j(t)$, $j = 1, 2$; $w(t)$, $r(t)$, $L_j(t)$, $j = 1, 2$; $K(t)$ and $K_j(t)$, $j = 1, 2, 3$. $a_i(0)$, $\forall i$, is exogenously given.

When we solve for the dynamic competitive equilibrium, we obtain the following proposition.

Proposition 2. *Suppose we have*

$$A - \delta - \rho + \epsilon g_2 > 0, \quad (28)$$

$$\rho > (1 - \alpha)\epsilon[A - \delta] + n + \epsilon g_2, \quad (29)$$

$$\alpha^\epsilon \bar{l}^\epsilon \geq \frac{1 - \epsilon}{1 - \gamma} \beta \left[\frac{L(0)}{K(0)} \frac{A(1 - (1 - \alpha)\epsilon)}{\rho - n - \epsilon g_2 - \epsilon(1 - \alpha)(A - \delta - n)} \right]^{\epsilon(1 - \alpha)}, \quad (30)$$

and

$$\gamma[g_2 - g_1] - \epsilon \left[\frac{g_2 + (1 - \alpha)[A - \delta - \rho]}{1 - (1 - \alpha)\epsilon} \right] \leq 0. \quad (31)$$

Then, there exists a unique dynamic competitive equilibrium path along which

- (i) *per-capita consumption expenditures, wages, aggregate capital and capital allocated to the consumption sectors grow at constant rates*

$$g_E^* - n = g_w^* = \frac{A - \delta - \rho + \epsilon g_2}{1 - (1 - \alpha)\epsilon} > 0, \quad (32)$$

$$g_K^* = g_{K_1+K_2}^* = g_E^*. \quad (33)$$

The saving rate is constant and the real, investment good denominated interest rate is given by $A - \delta$. The prices of goods and services change at constant rates

$$g_{P_j}^* = -g_j + \alpha [g_E^* - n], \quad j = 1, 2. \quad (34)$$

(ii) the expenditure share devoted to goods changes at constant rate

$$g_{S_1}^* = -\gamma [g_1 - g_2] - \epsilon [g_2 + (1 - \alpha) [g_E^* - n]] \leq 0. \quad (35)$$

Capital and labor allocated to the goods sector grow at constant rates

$$g_{K_1}^* = g_K^* + g_{S_1}^* \leq g_K^* \leq g_{K_2}^*(t), \text{ and } g_{L_1}^* = n + g_{S_1}^* \leq n \leq g_{L_2}^*(t), \quad \forall t. \quad (36)$$

The relative price between consumption goods and services changes at constant rate

$$g_{P_1}^* - g_{P_2}^* = g_2 - g_1. \quad (37)$$

Proof. See appendix. □

Proposition 2 demonstrates that the model reconciles structural change and changing relative prices at a sectoral level with balanced growth on the aggregate. Let us first focus on part (i) which illustrates that the model features on the aggregate the standard properties of neoclassical growth theory.

The per-capita growth rate is increasing in the marginal product of capital, A , and decreasing in the rate of time preference, ρ , and the depreciation rate, δ . Furthermore, the Kaldor facts hold. Total labor income, $w(t)L(t)$, and the total capital income net of depreciation, $rK(t)$, grow at the same constant rate g_E^* as aggregate output. Thus, the per-capita output growth rate, the capital-output ratio, the saving rate and the labor income share

are constant. Moreover, the real, investment good denominated interest rate is equal to $A - \delta$. Since both consumption sector prices change at constant rates (see (34)), any price index with constant sectoral weights grows at a constant rate too. Hence, deflated by any price index with constant weights, the real per-capita expenditure growth rate and real interest rate would be constant. In an economy with structural change, however, the sectoral weights of the true cost of living price index adjust over time. This would yield a non-constant growth rate of the true cost of living price index. But typically, changes in the growth rate of the price index due to weight adjustments are very small (see Ngai and Pissarides (2004)).¹⁹

The model exhibits no transitional dynamic and can be solved analytically.²⁰ Without exogenous TFP growth (i.e. with $g_1 = g_2 = 0$), the aggregate behavior would be the same as in Rebelo (1991). However, the intertemporal substitution elasticity of expenditure, $\frac{1}{1-\epsilon}$, is tied together with the expenditure elasticity of demand for goods, ϵ .²¹

Noteworthy, although preferences are non-Gorman and inequality matters, the Kaldor facts hold irrespective of the distribution of the expenditure levels. This holds true since the marginal propensity to save out of capital income is the same at all wealth levels (and the marginal propensity to

¹⁹The growth rate of the partial true cost of living price index of household i is defined as $g_P^{TCL}(t) = g_{P_2}(t) + s_1^i(t)[g_{P_1}(t) - g_{P_2}(t)]$ (see Pollak (1975)). In the data, relative price growth rate is -1.6 percent and in 2011 the aggregate expenditure share of goods was 0.34, whereas its asymptotic value is zero. Hence, measured by the true cost of living price index of the representative household, the model predicts the real interest rate in 2011 to be 0.005 higher than its asymptotic value.

²⁰This is due to the AK specification of the production function of investment goods. With a decreasing marginal product of capital, transitional dynamics would arise.

²¹With $\epsilon = 0$, this interdependence reflects the result obtained by Ngai and Pissarides (2007): If preferences are homothetic, reconciliation of structural change with the Kaldor facts requires that the intertemporal substitution elasticity of expenditures is equal to unity.

save out of labor income is zero for all households). An unforeseen shock on the wealth distribution would change the demand structure, but not the aggregate saving rate. Consequently, capital accumulation, growth and the pace of structural change would be unaffected.

Part (ii) of proposition 2 emphasizes the equilibrium's non-balanced features on the sectoral level. Although the Kaldor facts hold, the aggregate expenditure share devoted to goods as well as the relative price between goods and services change over time. The functional forms the simple model imposes are notable too. The model predicts that both the expenditure share of goods and the relative price of goods decrease at constant rates. Remarkably, this is consistent with the functional form of the stylized facts depicted in figure 1 and 2.

The shift in the aggregate demand structure transforms to the production side (see (36)). Capital allocated to the goods sector grows at a lower rate than the aggregate capital stock, which itself grows at a lower rate than capital allocated to the service sector. In contrast to $g_{K_1}^*$ and g_K^* , $g_{K_2}^*(t)$ expands at a time varying rate. The same applies to the allocation of labor. If n is small relative to $g_{S_1}^*$, the absolute quantity of labor allocated to the goods sector can even decrease. Nevertheless, consumption of both goods and services increases steadily - even in per-capita terms. Thus, the goods sector declines only in relative and not in absolute terms.

The required parametric restrictions (28)-(31) are harmless. Reconciliation of the non-balanced features of growth with the Kaldor facts does not depend on any knife-edge condition. (28) ensures positive capital accumulation and growth in per-capita terms. Condition (29) is necessary and sufficient for the transversality condition to hold. Furthermore, it is also sufficient to ensure finite utility. Condition (30) makes sure that condition (3) is met for all households at $t = 0$. Moreover, together with condition (31), it ensures condition (3) along the entire equilibrium path.

In general, the structural change is driven by income and substitution effects. With $\epsilon > 0$ services are luxuries. Hence, due to per-capita growth, the expenditure share devoted to services tends to increase. In addition, if the relative price changes (i.e. $g_1 \neq g_2$), there is a substitution effect. Since the elasticity of substitution between the two consumption sectors is strictly less than one, the expenditure share of the sector with the higher TFP growth rate tends to decrease. The magnitude of the income and substitution effects is controlled by the exogenous preference parameters γ and ϵ . With $\epsilon = 0$ we have homothetic preferences and changes in expenditure shares are exclusively determined by the substitution effect. With $g_1 = g_2$ the relative price does not change and the entire structural change is driven by an income effect. In general, income and relative price effects can go in opposite directions. If, by sheer coincidence $-\gamma(g_1 - g_2) = \epsilon [g_2 + (1 - \alpha) [g_E^* - n]]$, the two effects cancel each other so that there would be no structural change.²²

In the next proposition the income and substitution components of structural change and the model's cross-sectional predictions are analyzed in more detail.

Proposition 3. *Along the equilibrium path,*

- (i) *for all households, the expenditure share devoted to goods changes at a constant rate $g_{S_1}^* \leq 0$.*
- (ii) *according to the substitution effect, a decrease of the relative price of goods by one percent, decreases the expenditure share devoted to goods of household i by $-\gamma + \epsilon s_1^i(t) \leq 0$ percents.*
- (iii) *for all households, according to the income effect, an increase of the*

²²A trivial case, where this condition is fulfilled arises if neither an income nor a substitution effect exists. This occurs with homothetic preferences and a constant relative price ($\epsilon = g_1 - g_2 = 0$) or with Cobb-Douglas preferences ($\epsilon = \gamma = 0$).

per-capita expenditure level by one percent, decreases the expenditure share devoted to goods by ϵ percents.

Proof. Part (i) follows from (6) and the fact that $g_{e_i} = g_E^* - n$, $\forall i, t$. $s_1^i(t)$ can be written in terms of prices and attained utility level, $V_i(t)$, as (see (41) and (6))

$$s_1^i(t) = \beta \left[\epsilon \left[V_i(t) + \frac{\beta}{\gamma} \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma + \frac{1}{\epsilon} - \frac{\beta}{\gamma} \right] \right]^{-1} \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma.$$

For the elasticity of $s_1^i(t)$ with respect to $\frac{P_1(t)}{P_2(t)}$ we then get $-\gamma + \epsilon\beta \left[\frac{P_2(t)}{e_i(t)} \right]^\epsilon \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma$, or $-\gamma + \epsilon s_1^i(t)$, which is non-positive since $s_1^i(t) \leq 1$ and $\gamma \geq \epsilon$. Part (iii) follows immediately from (6). \square

The model predicts that not only the aggregate, but also all individual expenditure shares of goods decrease at the identical, constant rate $g_{S_1}^*$. This is consistent with the linear and parallel decline of the logarithmized expenditure shares of different income quintiles (see figure 3). However, as part (i) and (ii) of proposition 3 show, if $\epsilon > 0$, the division of this change in expenditure shares into an income and substitution effect differs across households. For richer households (with a lower $s_1^i(t)$), the substitution effect is relatively more important. Consequently, as all $s_1^i(t)$ decline, the relative importance of the income effect as a determinant of the aggregate structural change decreases over time. Since preferences allow for a representative agent in Muellbauer's sense, the substitution effect of the aggregate economy is the same as the substitution effect for the representative agent. Hence, a one percent decline in the relative price of goods decreases (according to the substitution effect) the aggregate expenditure share of goods by $-\gamma + \epsilon S_1(t) \leq 0$ percents.

An alternative way to illustrate how well the model fits the cross-sectional data is to look at the suggested relationship between the expenditure structure and the per-capita expenditure level. Logarithmizing both sides of (6)

gives

$$\log s_1^i(t) = b(t) - \epsilon \log e_i(t), \quad (38)$$

where $b(t) \equiv \log [\beta P_2(t)^{\epsilon-\gamma} P_1(t)^\gamma]$. Consequently, the model predicts - after allowing for a time dependent intercept $b(t)$ - an iso-elastic relation between the expenditure share of goods and the per-capita expenditure level of different households. Figure 6 depicts the partial correlation between the logarithm of these two variables for the income quintiles already considered in figure 3. It is striking how well a linear line approximates the relationship.

It is insightful to take a closer look at the equilibrium toward which the

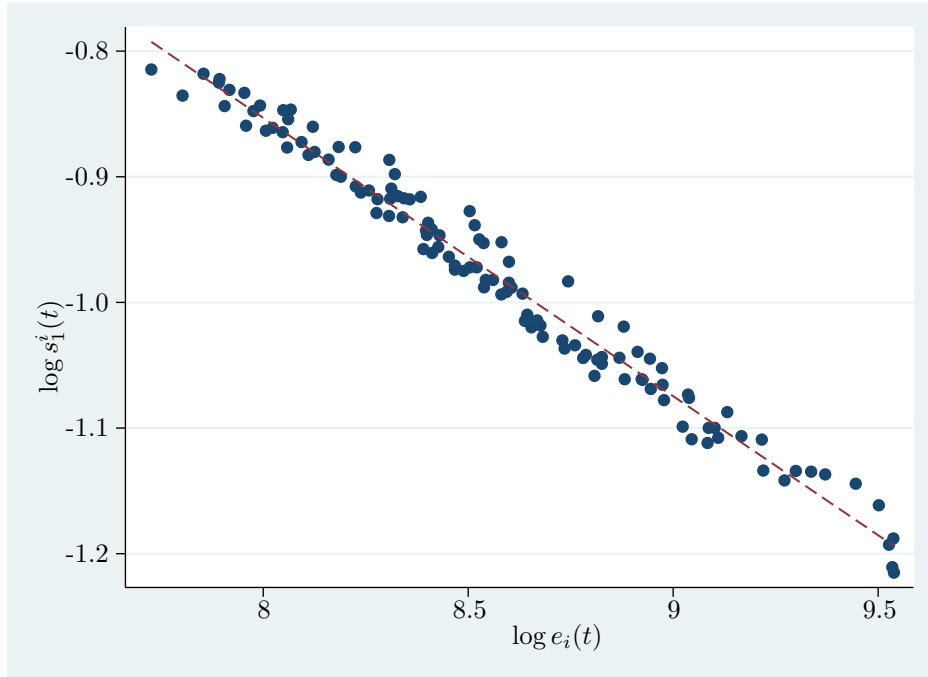


Figure 6: **Scatter plot of cross-sectional variation**

Notes: The figure depicts the partial correlation between the logarithmized expenditure level per-equivalent scale and the logarithmized expenditure share of goods of a given income quintile, where we allowed in each year for a separate (distinct) intercept. The slope of the fitted line is -0.2214 . This slope is the same as if we regress the logarithmized expenditure share on the logarithmized expenditure level per equivalent scale and time dummies. The R^2 of this underlying regression is 0.9494 and the standard error of the slope coefficient is 0.0042. Source: Consumer Expenditure Survey.

economy converges, as time goes to infinity. To do so, we define:

Definition 2. *The asymptotic equilibrium is the dynamic competitive equilibrium path toward which the economy tends as time goes to infinity.*

Then, we have the following proposition (asymptotic equilibrium values are denoted by a superscript A).

Proposition 4. *Suppose, condition (31) holds with strict inequality (i.e. there is structural change). Then, in the asymptotic equilibrium,*

- (i) the expenditure share devoted to goods is equal to zero, i.e. $S_1^A = 0$.*
- (ii) the expenditure elasticity of demand is $1 - \epsilon$ for goods and unity for services.*
- (iii) the elasticity of substitution between goods and services, σ_i^A , is equal to $1 - \gamma$ for all households i .*

Proof. Since (31) holds with strict inequality S_1 converges to 0 (see (35)) and the elasticities of lemma 3 converge to the corresponding values. \square

Part (i) of proposition 4 shows that the service sector is the asymptotically dominant consumption sector. The existence of an asymptotically dominant sector is a common feature of the models by Ngai and Pissarides (2007), Acemoglu and Guerrieri (2008) and Foellmi and Zweimueller (2008). The asymptotic dominance of the service sector is not a fact of a trivial disappearance of the good sector. In absolute terms, the asymptotically consumed quantity of goods goes to infinity - even in per-capita terms.

Part (ii) and (iii) of proposition 4 illustrate how parsimonious the model is. The expenditure elasticity of demand and the elasticity of substitution across sectors control size and magnitude of relative price and income effects on S_1 . The model has exactly two exogenous parameters, ϵ and γ , which control separately the asymptotic values of these two elasticities. In

general, with $\epsilon \neq 0$ and $g_1 \neq g_2$, both income and relative price effects are even asymptotically present (note that all the properties stated in proposition 2 hold asymptotically too). With $\epsilon = 0$ the asymptotic equilibrium is similar to the one by Ngai and Pissarides (2007) and Acemoglu and Guerrieri (2008). There is no income effect and the elasticity of substitution across sectors is constant. With $g_1 = g_2$, there is no relative price effect and the asymptotic equilibrium resembles the one by Foellmi and Zweimueller (2008). But in contrast to Foellmi and Zweimueller (2008), where the expenditure elasticity of demand of the asymptotically dominated sectors converge to zero, it can in this model be set to any value between 0 and 1.²³

So far, it has been shown that the model is consistent with a unique dynamic competitive equilibrium path, along which the Kaldor facts hold and changes in expenditure shares and relative prices occur. Furthermore, the functional form of these nonbalanced features is consistent with the dynamics observed in the U.S. data on the aggregate as well as on the cross-sectional level. Two model parameters - ϵ and γ - determine the magnitude of the income and substitution effect on the structural change. It is the aim of the next section to quantify these two forces.

²³This flexibility is also an important difference to theories relying on generalized Stone-Geary preferences, where the asymptotic expenditure elasticity of demand is unity for all sectors. This asymptotic inexistence of income effects leads to a suboptimal fit of the data, as Buera and Kaboski (2009a) show in their calibration: “The model fails to match the sharper increase in services and decline in manufacturing after 1960. [...] Explaining this would require a large, delayed income effect toward services. This is not possible with the Stone-Geary preferences, where the endowments and subsistence requirements are most important at low levels of income.” (Buera and Kaboski (2009a), p. 473-474.)

3 Empirical quantification

3.1 Quantitative replication of the structural change

According to the theoretical model of section 2, the structural change in aggregate expenditures is described by (see (15))

$$g_{S_1}^* = -\epsilon (g_E^* - g_{P_2}^* - n) + \gamma (g_{P_1}^* - g_{P_2}^*). \quad (39)$$

In this expression we already made use of the constancy of the involved growth rates, which is the model's general equilibrium implication (see proposition 2). The data suggests that the growth rate of the expenditure share devoted to goods, $g_{S_1}^*$, is -0.010 , the growth rate of per-capita expenditures in terms of services, $g_E^* - g_{P_2}^* - n$, is 0.016 and the growth rate of the price of goods relative to services, $g_{P_1}^* - g_{P_2}^*$, is -0.016 .²⁴ When we plug these values into (39), we conclude that the model is quantitatively consistent with the observed structural change, growth and relative prices as long as the (ϵ, γ) -combination fulfills

$$\epsilon + \gamma = 0.625. \quad (40)$$

3.2 Estimating ϵ and γ

Equation (40) is uninformative about the relative importance of the substitution and income effects. However, with equation (38) the theoretical model makes a very precise prediction about the cross-sectional variation in the expenditure structure. In order to identify ϵ , this suggests to regress the logarithmized expenditure share of goods on a time fixed effect and the logarithmized expenditure level. But there arises one additional difficulty with this regression. Expenditures classified as “goods” include some

²⁴See figure 1 and 2 as well as figure 7 in the Online Appendix D, which also illustrate how well the constant growth rates approximate the three series.

quantitative important durable items as cars or furniture. And we observe in the Consumer Expenditure Survey a household's expenditures for only a relatively short period of time (up to a maximum spell of 4 quarters). Hence, in the simple regression, households which happen to buy a new car in the observed quarter have very high per-capita expenditures and would (wrongly) be considered as extraordinary rich. Since buyers of a new car have at the same time an exceptionally high goods share, the simple estimate for ϵ is biased towards zero. As a solution, I use the logarithm of the household's yearly after tax labor income plus transfers per equivalent scale as an instrument for the logarithmized per-capita expenditure level.²⁵ The results obtained by this IV approach are summarized in table 1. The estimate for ϵ is always positive and statistically highly significant. When we additionally control for other household and reference person characteristics the estimate for ϵ increases slightly above 0.2 (see column (2) to (4)).²⁶

Hence we conclude that the cross-sectional data allows us to identify ϵ and suggests that a value of about 0.22 is reasonable. This value implies an expenditure elasticity of demand for goods of 0.78. An alternative way to infer how reasonable this parameter value is, is via the implied elasticity of substitution. With $\epsilon = 0.22$, a replication of the structural change implies for γ a value of 0.405 (see (40)). According to proposition 4, $1 - \gamma$ can be

²⁵This solves the problem since in quarters in which households buy a new car the labor income is - in contrast to total expenditures - not (by construction) above its average. An alternative approach would be to group households according to their income. As it can be inferred from figure 6 or table 1 in the earlier version of this paper (see Boppart (2011)) this leads us to very similar estimates for ϵ . An advantage of the IV regression is that it allows us to control for additional individual household characteristics.

²⁶Figure 8 in the Online Appendix D shows the estimates for ϵ if we run the regression of column (4) in table 1 for each year separately. $\hat{\epsilon}$ is very stable over time and apart from two exceptions always between 0.20 and 0.25.

Dependent variable: $\log s_1^i(t)$				
	(1)	(2)	(3)	(4)
$-\log e_i(t)$	0.181*** (0.002)	0.205*** (0.002)	0.218*** (0.002)	0.230*** (0.002)
Children share		0.203*** (0.003)	0.125*** (0.004)	0.125*** (0.005)
Elderly share		-0.077*** (0.003)	-0.083*** (0.003)	-0.055*** (0.004)
Residence indicators	No	No	Yes	Yes
Family size indicators	No	No	Yes	Yes
Ref. person controls	No	No	No	Yes
Observations	450,602	450,602	404,079	404,079
R ²	0.012	0.026	0.031	0.036
Method	IV	IV	IV	IV

Table 1: Cross-sectional estimation of ϵ

Notes: Standard errors in parenthesis. *** significant at 1 percent, ** significant at 5 percent, * significant at 10 percent. All regressions include quarter fixed effects (96 groups). The logarithmized expenditure level per equivalent scale is instrumented by the logarithmized after tax labor earnings plus transfers per equivalent scale. “Children share” and “Elderly share” measures the share of household members with age < 18 and ≥ 65 , respectively. “Residence indicators” consists of regional dummies (4 groups), a rural/urban dummy as well as indicators of different population density of the city of residence (5 groups). “Family size indicators” consists of 11 groups. “Ref. person controls” consists of the age, the sex and a race indicator (4 groups) of the reference person.

interpreted as the asymptotic value of the elasticity of substitution. Hence, with $\gamma = 0.405$ the elasticity of substitution of the representative agent converges (from below) to 0.596. This value is in the range of other estimates and calibrations of the elasticity of substitution (see footnote 9).²⁷ This highlights that both channels of structural change are of empirical importance. The model could potentially generate the observed structural change with an income effect alone (and an asymptotic elasticity of substitution equal to unity). But this would require an ϵ of 0.625 (see 40), denoting an expenditure elasticity of demand for goods of $1 - \epsilon = 0.375$. Such a strong income effect is clearly at odds with the cross-sectional data. Conversely, however the homothetic case with $\epsilon = 0$ is also clearly rejected by the data. With the parameter values $\epsilon = 0.22$ and $\gamma = 0.405$ the model suggests that in 1946, 44 percent of the observed structural change is attributed to a relative price effect, whereas the remaining 56 percent are attributed to the income effect.²⁸ In 2011, the corresponding numbers are 53 percent and 47 percent, respectively. Furthermore, the model predicts that the relative contribution of the substitution effect will asymptotically converge to 65 percent.²⁹

4 Conclusion

This paper presented a parsimonious growth theory, which is consistent with structural change, relative price dynamics and the Kaldor facts. The

²⁷Moreover, the combination $\epsilon = 0.22$ and $\gamma = 0.405$ fulfills the assumed parametric restriction $0 \leq \epsilon \leq \gamma < 1$.

²⁸In 1946, the goods sector accounted for 60 percent of total personal consumption expenditures. Then, the change in expenditure share attributed to the substitution effect is equal to an annualized rate of $(-0.405 + 0.22 \cdot 0.6) \cdot 1.6 = -0.435$ (see proposition 3).

²⁹For this numerical exercise we just had to pin down the two preference parameters ϵ and γ . A full calibration of the model is provided in the appendix of Boppart (2011).

model allows us to analyze both explanations of structural change - income and substitution effects - simultaneously. To the best of my knowledge, such a theory did not exist yet.

The virtues of the theory are twofold. First, the model's functional form fits the data very well and the framework can replicate the observed structural change quantitatively. Moreover, not only the model's predicted dynamic of the aggregate expenditure shares, but also the predicted cross-sectional variation is confirmed by the data. And the paper shows how this cross-section variation can be exploited to estimate the model's key parameters and quantify the two driving forces of structural change.

The second virtue is given by the exact replication of the Kaldor facts, which is clearly desirable from an empirical point of view. In the data we see a fast and persistent structural change. Reconciling this with a relatively stable interest, saving and aggregate growth rate is challenging. Although some calibrations of models of structural change are approximately consistent with the Kaldor facts, others are clearly not. This paper suggests that this shortcoming is mainly an artifact of the functional form of the specified intratemporal utility function.

Additionally, the exact replication of the Kaldor facts is very appealing from a theoretical perspective too. Structural change is interrelated to many important aspects of demographics, labor supply, income inequality and convergence, international trade or biased technical change. These phenomena are often outlined in standard one-sector neoclassical growth models (with balanced growth). To analyze them in a multi-sector model, a tractable theory of structural change is just a starting point. I hope the presented framework provides to be useful in order to study these important questions.

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Appendix: Proofs of lemma 1 and proposition 2

Proof of lemma 1

Proof. (2) corresponds to the expenditure function

$$e(P_1(t), P_2(t), V_i(t)) = \left[\epsilon \left[V_i(t) + \frac{\beta}{\gamma} \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma + \frac{1}{\epsilon} - \frac{\beta}{\gamma} \right] \right]^{\frac{1}{\epsilon}} P_2(t). \quad (41)$$

First, note that non-negativity of consumption bundles is fulfilled since $\frac{\partial e(\cdot)}{\partial P_1(t)} = \beta \left[\frac{e(\cdot)}{P_2(t)} \right]^{1-\epsilon} \left[\frac{P_2(t)}{P_1(t)} \right]^{1-\gamma} > 0$ and $\frac{\partial e(\cdot)}{\partial P_2(t)} = \left[\frac{e(\cdot)}{P_2(t)} \right]^{1-\epsilon} \left[\left[\frac{e(\cdot)}{P_2(t)} \right]^\epsilon - \beta \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma \right] \geq 0$ are ensured by (3) (remember that $\gamma \geq \epsilon$). Then, according to the integrability theorem the utility function represent a locally non-satiated preference relation if and only if the Slutsky matrix \mathbf{H} is symmetric and negative semidefinite and satisfies $\mathbf{H} \cdot \mathbf{P} = \mathbf{0}$, where \mathbf{P} is the vector of prices. The Hessian of (41) can be written as

$$\mathbf{H} = \Xi \begin{pmatrix} \frac{P_2(t)}{P_1(t)} & -1 \\ -1 & \frac{P_1(t)}{P_2(t)} \end{pmatrix},$$

where $\Xi = \beta \left[\frac{e(\cdot)}{P_2(t)} \right]^{1-2\epsilon} P_1(t)^{\gamma-1} P_2(t)^{-\gamma} \left[\beta(1-\epsilon) \left[\frac{P_1(t)}{P_2(t)} \right]^\gamma - (1-\gamma) \left[\frac{e(\cdot)}{P_2(t)} \right]^\epsilon \right]$. Symmetry and the regularity condition are then straightforward. The eigenvalues of \mathbf{H} are 0 and $\Xi \left[\frac{P_2(t)}{P_1(t)} + \frac{P_1(t)}{P_2(t)} \right]$. So both eigenvalues are less or equal to zero (and the matrix is negative semidefinite) if and only if condition (3) holds. This completes the proof of part (i). For part (ii): We have $\frac{\partial V_i(t)}{\partial e_i(t)} = e_i(t)^{\epsilon-1} P_2(t)^{-\epsilon} > 0$ and $\frac{\partial^2 V_i(t)}{\partial e_i(t)^2} = -(1-\epsilon)e_i(t)^{\epsilon-2} P_2(t)^{-\epsilon} < 0$. \square

Proof of proposition 2

Proof. First, we show that there exists a unique equilibrium in which $g_e(t)$ grows at a constant rate. (16), (21), (25) and (26) imply $E(t) = \frac{A}{1-\alpha} [K_1(t) + K_2(t)]$. Hence, we have $g_E(t) = g_e(t) + n = g_{K_1+K_2}(t)$. Using this in (25) yields (34). Plugging (23) and (34) into (12) we get

$[1 - (1 - \alpha)\epsilon] g_e(t) = A - \delta - \rho + \epsilon g_2$. This proves that we have $g_e(t) = g_e^*$, $\forall t$, in equilibrium. Next, we show that - given $g_e(t) = g_e^*$ - the transversality condition holds if and only if per-capita wealth grows at rate g_e^* too. With (23), the transversality condition, (14), can be rewritten as

$$\lim_{t \rightarrow \infty} a_i(t) \exp[-(A - n - \delta)t] = 0, \quad \forall i. \quad (42)$$

(24), $g_E^* = g_{K_1+K_2}^*$ and $g_E(t) = g_e^* + n$ yield $g_w = g_e^*$. Then, with (23), the flow budget constraint, (13), simplifies to $\dot{a}_i(t) = [A - \delta - n] a_i(t) - [e_i(0) - w(0)l_i] \exp[g_e^*t]$. This linear differential equation has the following solution (see e.g. Acemoglu (2009), Section B.4)

$$a_i(t) = \mathcal{A}_i \exp[(A - \delta - n)t] + \frac{e_i(0) - w(0)l_i}{A - \delta - n - g_e^*} \exp[g_e^*t], \quad (43)$$

where \mathcal{A}_i is a constant which is to be determined. Using this expression in (42) we get

$$\lim_{t \rightarrow \infty} \mathcal{A}_i + \frac{e_i(0) - w(0)l_i}{A - \delta - n - g_e^*} \exp[-(A - \delta - n - g_e^*)t] = 0.$$

Then, the transversality condition is fulfilled if and only if $\mathcal{A}_i = 0$ (note that (28) ensures that $A - \delta - n - g_e^* > 0$). $\mathcal{A}_i = 0$ implies that $a_i(t)$ grows at constant rate g_e^* . Since this is the case for all households $i \in [0, 1]$, this proves uniqueness of the equilibrium path with $g_E^* = g_K^*$.

Next, we show that (30) and (31) jointly ensure condition (3) for all individuals at each date. The poorest household has no wealth and a labor endowment of \bar{l} . Consequently, she consumes her entire income (see (43)), i.e. $e_i(t) = w(t)\bar{l}$, $\forall t$. Then, in the view of (25), at $t = 0$, condition (3) can be rewritten as

$$w(0)^{\epsilon} \bar{l}^{\epsilon} \geq \beta \left[\frac{1 - \epsilon}{1 - \gamma} \right] \left[\frac{A}{1 - \alpha} \right]^{\epsilon} \left[\frac{K_1(0) + K_2(0)}{L(0)} \right]^{\alpha \epsilon}. \quad (44)$$

Note that (17), (19), (20) and (21) yield $\frac{K_1(t) + K_2(t)}{K(t)} = \frac{A - \delta - g_K^*}{A}$ and we have $\frac{K_1(0) + K_2(0)}{L(0)} = \frac{w(0)}{A} \frac{1 - \alpha}{\alpha}$ (see (24)). Then, (44) can be written as

$$\alpha^{\epsilon} \bar{l}^{\epsilon} \geq \beta \left[\frac{1 - \epsilon}{1 - \gamma} \right] \left[\frac{L(0)}{K(0)} \frac{A}{A - \delta - g_K^*} \right]^{\epsilon(1 - \alpha)}.$$

Plugging in the expression for g_K^* , we see that this condition coincides with (30). The nominal expenditure levels and all prices grow in equilibrium at constant rates. Hence, given condition (3) holds at date $t = 0$, it also holds for $t > 0$ if $\epsilon(g_E^* - n) \geq \gamma g_{P_1}^* + (\epsilon - \gamma)g_{P_2}^*$. This is guaranteed by condition (31) and completes the proof of part (i). For part (ii): (35) is the growth rate version of (15), where we used the equilibrium growth rates of prices and expenditures. Additionally, we have $g_{S_1}(t) = g_{P_1}(t) + g_{X_1}(t) - g_E^* \leq 0$. With (34), $g_{X_1}(t) = g_1 + \alpha g_{L_1}(t) + (1 - \alpha)g_{K_1}(t)$ and $g_{K_1}(t) - g_{L_1} = g_K^* - n$ (see (27)) this implies (36). Finally, (34) follows immediately from (37). \square

Online Appendix: Not for publication

**“Structural change and the Kaldor facts in a growth
model with relative price effects and non-Gorman
preferences”**

Timo Boppart

Online Appendix A: The specified subclass of PIGL preferences

The most general (indirect) form of PIGL preferences can be written as (see Muellbauer (1975))

$$V(\mathbf{P}, e_i) = \frac{1}{\vartheta} \left[\frac{e_i}{a(\mathbf{P})} \right]^\vartheta - b(\mathbf{P}), \quad (45)$$

with $\vartheta \neq 0$.³⁰ e_i is the expenditure level of household i , \mathbf{P} is the price vector and $a(\mathbf{P})$ is a linearly homogeneous function and $b(\mathbf{P})$ is homogeneous of degree zero. For $\vartheta = 1$ we obtain the Gorman form and for $\vartheta = -1$ the quadratic demand system. Finally, with $\frac{\partial b(\mathbf{P})}{\partial \mathbf{P}} = \mathbf{0}$ we obtain the class of homothetic preferences.

The PIGL class of preferences is a natural starting point because it is the most general class of utility function which avoids an aggregation problem. PIGL preferences guarantee that there exists a representative expenditure level in the sense that a household with this specific expenditure level exhibits the same expenditure shares as the aggregate economy. With PIGL preferences this representative expenditure level is just a function of the per-capita expenditure level as well as of one summary statistic of the expenditure level distribution. Moreover, with additive separable intertemporal utility, as Crossley and Low (2011) show, in order for the intertemporal elasticity of substitution to be constant it is a necessary condition that the intratemporal preferences are part of the PIGL class. Since a constant intertemporal elasticity of substitution is indispensable to be consistent with the Kaldor facts, the PIGL class of preferences is the only natural starting

³⁰For $\vartheta = 0$ we have the “PIGLOG” case with

$$V(\mathbf{P}, e_i) = \frac{\log[e_i]}{\log[\tilde{a}(\mathbf{P})]} - \tilde{b}(\mathbf{P}),$$

where again $\tilde{a}(\mathbf{P})$ is a linearly homogeneous function and $\tilde{b}(\mathbf{P})$ is homogeneous of degree zero (see Muellbauer (1975)).

point.

With (45), the marginal utility of consumption expenditures is $a(\mathbf{P})^{-\vartheta} e_i^{\vartheta-1}$. Now suppose that all relative prices change at constant growth rates (as in Ngai and Pissarides (2007)). Then, in order to fulfill the Kaldor facts the marginal utility of consumption expenditures (and e_i) have to grow at constant rates too. With changing relative prices this is only possible with $a(\mathbf{P}) = \bar{a} \prod_j P_j^{\alpha_j}$, where the α_j 's sum up to one and \bar{a} is a (positive) constant. Since utility functions are invariant with respect to positive monotonic transformations we can normalize without loss of generality $\bar{a} = 1$. Then, utility can be rewritten as

$$V(\mathbf{P}, e_i) = \frac{1}{\vartheta} \left[\frac{e_i}{\prod_j P_j^{\alpha_j}} \right]^{\vartheta} - b(\mathbf{P}).$$

Applying Roy's identity we then obtain the following expenditure share devoted to sector j

$$s_j^i = \alpha_j + \frac{\partial b(\mathbf{P})}{\partial P_j} \left[\frac{e_i}{a(\mathbf{P})} \right]^{-\vartheta} P_j.$$

Now suppose the expenditure share of sector $j = 1$ changes at a constant rate. This is only possible if we have $\alpha_1 = 0$ and $b(\mathbf{P}) = P_1^\gamma \bar{b}(\mathbf{P})$, where $\bar{b}(\mathbf{P})$ is homogeneous of degree $-\gamma$ and independent of P_1 .

If we summarize, the two sector case, we must have: $a(\mathbf{P}) = P_2$ and $b(\mathbf{P}) = \frac{\beta}{\gamma} \left[\frac{P_1}{P_2} \right]^\gamma$. Hence, we obtain the functional form of (2), where $\vartheta = \epsilon$. In the paper, the restrictions on γ and ϵ are chosen such that the expenditure elasticity of demand of sector 1 and the elasticity of substitution between the two sectors are strictly smaller than unity (which is the empirically relevant case).

In general, a closed form expression of the direct utility function does not

exist. But for $\gamma = \epsilon$ we have the following direct form:³¹

$$U(x_1^i, x_2^i) = \frac{1}{\epsilon} [x_2^i]^\epsilon \frac{\left[\frac{x_1^i}{\beta}\right]^{\frac{\epsilon}{1-\epsilon}} - \beta}{\left[\left[\frac{x_1^i}{\beta}\right]^{\frac{1}{1-\epsilon}} - x_1^i\right]^\epsilon} - \frac{1-\beta}{\epsilon}.$$

Clearly, (2) does exclude the case where both sectors enter the preferences symmetrically. But the symmetric counterpart of (2) could be written as

$$V(P_1, P_2, e_i) = \frac{1}{\epsilon} \left[\frac{e_i}{P_1^\varrho P_2^{1-\varrho}} \right]^\epsilon - \frac{\beta}{\gamma} \left[\frac{P_1}{P_2} \right]^\gamma - \frac{1}{\epsilon} + \frac{\beta}{\gamma}.$$

Then the regularity conditions are given by

$$\varrho \left[\frac{e_i}{P_1^\varrho P_2^{1-\varrho}} \right]^\epsilon \geq -\beta \left[\frac{P_1}{P_2} \right]^\gamma,$$

$$(1-\varrho) \left[\frac{e_i}{P_1^\varrho P_2^{1-\varrho}} \right]^\epsilon \geq \beta \left[\frac{P_1}{P_2} \right]^\gamma,$$

$$\left[\frac{e_i}{P_1^\varrho P_2^{1-\varrho}} \right]^\epsilon (1-2\varrho-\gamma) - (1-\epsilon)\beta \left[\frac{P_1}{P_2} \right]^\gamma \geq \frac{\varrho(\varrho-1)}{\beta} \left[\frac{e_i}{P_1^\varrho P_2^{1-\varrho}} \right]^{2\epsilon} \left[\frac{P_1}{P_2} \right]^{-\gamma}.$$

The first two ensure non-negative consumption, whereas the third condition makes sure that the Slutsky matrix is negative semi-definite. But - as demonstrated above - the expenditure share devoted to sector one changes only at a constant rate if $\varrho = 0$.

For the symmetric case, the elasticity of substitution between the two goods is

$$\sigma_i = 1 - \epsilon - (1-\varrho) \frac{[\gamma - (1-\varrho)\epsilon]}{1-s_1^i} + \varrho \frac{\varrho\epsilon + \gamma}{s_1^i},$$

where s_1^i is the expenditure share of individual i devoted to sector one.

³¹This is the case where the elasticity of substitution between the two goods is constant (and equal to $1-\epsilon$).

Online Appendix B: Equilibrium dynamic with factor intensity differences

Suppose the technologies are instead of (18)

$$Y_j(t) = \frac{\exp[g_j t]}{\alpha_j^{\alpha_j} (1 - \alpha_j)^{1 - \alpha_j}} L_j(t)^{\alpha_j} K_j(t)^{1 - \alpha_j}, \quad j = 1, 2,$$

with $\alpha_j \in (0, 1)$, $j = 1, 2$ and $\alpha_1 \neq \alpha_2$. We assume that the relative factor endowments are the same for all households, i.e. $\frac{a_i(0)}{l_i} = \frac{K(0)}{L(0)}$, $\forall i$. Under this assumption, changes in the expenditure shares - which will now affect the relative factor reward $\frac{R(t)}{w(t)}$ - do not affect the inequality measurement, ϕ .³² Finally, we assume that condition (3) holds with strict inequality.³³

With factor intensity differences lemma 5 will not hold anymore. Together with zero profits and market clearing, firm's cost minimization yields $w(t)L_1(t) = \alpha_1 S_1(t)E(t)$ and $w(t)L_2(t) = \alpha_2 [1 - S_1(t)]E(t)$. Combining these expressions with the labor market clearing condition gives

$$w(t) = \frac{E(t)}{L(t)} [\alpha_2 + S_1(t) [\alpha_1 - \alpha_2]]. \quad (46)$$

The AK technology of the investment goods sector is unchanged. Consequently, we still have $r = R - \delta = A - \delta$. Equilibrium prices are given by

$$P_j(t) = \exp[-g_j t] w(t)^{\alpha_j} A^{1 - \alpha_j}, \quad j = 1, 2. \quad (47)$$

Combining (15) with (46), (47) and the definition of $L(t)$ we obtain

$$S_1(t) = \tilde{\beta} \left[\frac{E(t)}{L(t)} \right]^{\alpha_1 \gamma - (\gamma - \epsilon) \alpha_2 - \epsilon} L(0)^{-\epsilon} [\alpha_2 + S_1(t)(\alpha_1 - \alpha_2)]^{\alpha_1 \gamma - (\gamma - \epsilon) \alpha_2}, \quad (48)$$

³²Without this assumption, the joint l_i and $a_i(0)$ distribution would have to be specified and potentially multiple equilibria arise.

³³This assumption shortens the subsequent proofs, since a separate discussion of the case in which - by coincidence - $S_1(0) = 1$, can be avoided.

where $\tilde{\beta} \equiv \beta \phi A^{\epsilon + \alpha_2(\gamma - \epsilon) - \alpha_1 \gamma} \exp [((\gamma - \epsilon)g_2 - \gamma g_1)t]$. Differentiating (48) with respect to time gives

$$\frac{\dot{S}_1(t)}{S_1(t)} = \hat{\gamma} \left[\frac{\dot{E}(t)}{E(t)} - n \right] + (\gamma - \epsilon)g_2 - \gamma g_1 + [\hat{\gamma} + \epsilon] \frac{\dot{S}_1(t) [\alpha_1 - \alpha_2]}{\alpha_2 + S_1(t) [\alpha_1 - \alpha_2]}, \quad (49)$$

where $\hat{\gamma} \equiv \alpha_1 \gamma - (\gamma - \epsilon)\alpha_2 - \epsilon$. With (46) and (47) the Euler equation (12) can be written as

$$[1 - \epsilon(1 - \alpha_2)] \left[\frac{\dot{E}(t)}{E(t)} - n \right] = A - \delta - \rho + \epsilon g_2 - \frac{\epsilon \alpha_2 \dot{S}_1(t) [\alpha_1 - \alpha_2]}{\alpha_2 + S_1(t) [\alpha_1 - \alpha_2]}. \quad (50)$$

Finally, the law of motion of the capital stock is given by $\frac{\dot{K}(t)}{K(t)} = A - \delta + \frac{w(t)L(t)}{K(t)} - \frac{E(t)}{K(t)}$. With (46) this can be written as

$$\frac{\dot{K}(t)}{K(t)} = A - \delta - \frac{E(t)}{K(t)} [1 - \alpha_2 - S_1(t)(\alpha_1 - \alpha_2)]. \quad (51)$$

Equations (49), (50), (51) and the transversality condition define the evolution of $S_1(t)$, $E(t)$ and $K(t)$. $K(0)$ is exogenously given. The non-predetermined $E(0)$ implicitly pins down $S_1(0)$ according to (48).³⁴

A constant growth path (CGP) is defined according to Acemoglu and Guerrieri (2008) as an equilibrium growth path along which expenditures grow at a constant rate. We have the following proposition:

Proposition 5. *Suppose we have*

$$(\gamma - \epsilon)g_2 - \gamma g_1 + [\alpha_1 \gamma - (\gamma - \epsilon)\alpha_2 - \epsilon] \frac{A - \delta - \rho + \epsilon g_2}{1 - (1 - \alpha_2)\epsilon} < 0, \quad (52)$$

³⁴For any given $E(t)$, exactly one unique $S_1(t) \in (0, 1)$ fulfills (48). To see this, note that at $S_1(t) = 0$, the left-hand side (LHS) of (48) is zero, whereas the right-hand side (RHS) is $\in (0, 1)$ (the upper bound is ensured by the strict inequality of condition (3)). On the contrary, with $S_1(t) = 1$ we have $\text{LHS} = 1 > \text{RHS}$. Hence, since both are continuous functions, there is at least one intersection between 0 and 1. Finally, since the LHS is linear and the RHS is either concave or convex on the entire domain we have at most two intersections. Hence, LHS and RHS cross exactly once between 0 and 1.

and let us denote asymptotic values by a superscript A (i.e. $z^A = \lim_{t \rightarrow \infty} z(t)$), for $z = S_1, g_E, g_K, g_w, g_{S_1}$. Then, there exists a globally saddle-path stable CGP with

$$\begin{aligned} S_1^A &= 0, \\ g_E^A - n &= g_K^A - n = g_w^A = \frac{A - \delta - \rho + \epsilon g_2}{1 - (1 - \alpha_2)\epsilon}, \\ g_{S_1}^A &= (\gamma - \epsilon)g_2 - \gamma g_1 + [\alpha_1\gamma - (\gamma - \epsilon)\alpha_2 - \epsilon] [g_E^A - n] < 0. \end{aligned}$$

Proof. With the expressions for g_E^A and $g_{S_1}^A$, (49) and (50) can be rewritten as

$$\frac{\dot{S}_1(t)}{S_1(t)} = \left[\frac{\dot{E}(t)}{E(t)} - g_E^A \right] \hat{\gamma} + (\hat{\gamma} + \epsilon) \frac{\dot{S}_1(t) [\alpha_1 - \alpha_2]}{\alpha_2 + S_1(t) [\alpha_1 - \alpha_2]} + g_{S_1}^A,$$

and

$$\frac{\dot{E}(t)}{E(t)} - g_E^A = - \frac{\epsilon \alpha_2 \dot{S}_1(t) [\alpha_1 - \alpha_2]}{[1 - \epsilon(1 - \alpha_2)] [\alpha_2 + S_1(t) [\alpha_1 - \alpha_2]]}. \quad (53)$$

Solving these two equations for $\dot{S}_1(t)$ gives

$$\dot{S}_1(t) = \frac{g_{S_1}^A S_1(t) \left[S_1(t) + \frac{\alpha_2}{\alpha_1 - \alpha_2} \right]}{\frac{\alpha_2}{\alpha_1 - \alpha_2} + S_1(t) \left[1 - (\hat{\gamma} + \epsilon) + \alpha_2 \epsilon \frac{\hat{\gamma}}{q} \right]},$$

where $q \equiv 1 - \epsilon(1 - \alpha_2)$. Hence, $\dot{S}_1(t)$ is zero if and only if $S_1(t) = 0$ (note that $S_1(t) \in [0, 1]$). The equilibrium with $\dot{S}_1(t) = S_1(t) = 0$ is stable since

$$\left. \frac{\partial \dot{S}_1(t)}{\partial S_1(t)} \right|_{S_1(t)=0} = g_{S_1}^A < 0.$$

Hence, no matter where we start, $S_1(t)$ will always converge to $S_1^A = 0$ and consequently $\frac{\dot{E}(t)}{E(t)}$ will converge to g_E^A (see (53)). Hence, asymptotically we have $\frac{\dot{K}(t)}{K(t)} = A - \delta - \frac{E(t)}{K(t)} [1 - \alpha_2]$ and $E(t)$ grows at a constant rate. This is exactly the same structure as in the equilibrium of the main text. Then, by the identical argument as in the proof of proposition 2, the transversality condition is violated unless $\frac{\dot{K}(t)}{K(t)} = \frac{\dot{E}(t)}{E(t)}$. \square

The CGP is very similar to the one in Acemoglu and Guerrieri (2008). But, the important difference to Acemoglu and Guerrieri (2008) is that

this model features an income effect (as long as $\epsilon > 0$). In contrast to the asymptotic equilibrium in the main text (see proposition 4), the structural change is now also governed by the sectoral differences in the output elasticities of labor. The intuition is the same as in Acemoglu and Guerrieri (2008): We have capital deepening, whereby the relative factor price of labor, $\frac{w(t)}{R(t)}$, increases over time. This increases the relative price of the sector, which is more labor intensive. Finally, according to the substitution effect, this relative price drift affects the structural change. Condition (52) ensures $g_{S_1}^A < 0$ and guarantees global stability.

Online Appendix C: Endogenizing g_1 and g_2

Suppose that, instead of (18), the production functions read

$$Y_1(t) = \tilde{\Delta} \chi_1^c(t)^{1-\Delta} \chi_1^a(t)^\Delta, \text{ and } Y_2(t) = \tilde{\Delta} \chi_2^c(t)^{1-\Delta} \chi_2^b(t)^\Delta,$$

with $\tilde{\Delta} \equiv \frac{1}{\Delta^\Delta(1-\Delta)^{1-\Delta}}$. $\chi^a(t)$, $\chi^b(t)$ and $\chi^c(t)$ are three different intermediate inputs. $\chi^a(t)$, $\chi^b(t)$ are sector specific inputs, whereas $\chi^c(t)$ is a “general” input, which can be used in both sectors. $\Delta \in (0, 1)$ is a measure of differences in production processes between goods and services.³⁵ Intermediate inputs are CES aggregators of different input-specific sets of available machines, $m_{\omega^l}(t)$,

$$\chi^l(t) = \left[\int_0^{M_l(t)} m_{\omega^l}(t)^{\frac{\nu-1}{\nu}} d\omega^l \right]^{\frac{\nu}{\nu-1}}, \quad l = a, c,$$

and

$$\chi^b(t) = M_b(t)^{-\frac{1}{\nu-1}} \left[\int_0^{M_b(t)} m_{\omega^b}(t)^{\frac{\nu-1}{\nu}} d\omega^b \right]^{\frac{\nu}{\nu-1}},$$

where $\nu > 1$. The measures of available machine varieties $M_l(t)$ are time varying. The technology of service specific intermediates, $\chi^b(t)$, does not allow for productivity gains due to specialization. Production of intermediates as well as goods and services is competitive. Market clearing implies $\chi_1^a(t) = \chi^a(t)$, $\chi_1^b(t) = \chi^b(t)$ and $\chi_1^c(t) + \chi_2^c(t) = \chi^c(t)$. Each machine type ω^l suitable in production of input $l = a, b, c$ is produced by a monopolist according to the following production function

$$m_{\omega^l}(t) = \frac{\nu}{(\nu-1)\alpha^\alpha(1-\alpha)^{1-\alpha}} L_{\omega^l}(t)^\alpha K_{\omega^l}(t)^{1-\alpha}, \quad \forall \omega^l, \text{ where } l = a, b, c,$$

with $\alpha \in (0, 1)$. $L_{\omega^l}(t)$ and $K_{\omega^l}(t)$ denotes labor and capital, respectively, used in firm ω^l at date t . To simplify the expressions, we set henceforth $\nu = 2$. Monopolistically competitive machine producers face an iso-elastic demand and maximize their profits taking the wage and rental rate as given.

³⁵With $\Delta \rightarrow 0$ the production processes are identical.

Hence, it is optimal for all machine producers to set their prices equal to $w(t)^\alpha R(t)^{1-\alpha}$. The prices of intermediate inputs χ^l , with $l = a, b, c$ are then given by $p_l(t) = \frac{w(t)^\alpha R(t)^{1-\alpha}}{M_l(t)}$, $l = a, c$ and $p_b(t) = w(t)^\alpha R(t)^{1-\alpha}$. Then, under perfect competition, we have

$$P_1(t) = w(t)^\alpha R(t)^{1-\alpha} M_a(t)^{-\Delta} M_c(t)^{-(1-\Delta)}, \text{ and } P_2(t) = P_1(t) M_a(t)^\Delta. \quad (54)$$

A fraction $\Delta S_1(t)$ of total expenditures, $E(t)$, is spent on type a machines. Then, because of symmetry and constancy of the markup, profits per firm are given by

$$\pi_{\omega^a}(t) = \frac{\Delta S_1(t) E(t)}{2M_a(t)}, \quad \forall \omega^a. \quad (55)$$

The market size of all type b and c firms is $\Delta [1 - S_1(t)] E(t)$ and $(1 - \Delta)E(t)$, respectively. Consequently, we have

$$\pi_{\omega^c}(t) = \frac{(1 - \Delta)E(t)}{2M_c(t)}, \quad \forall \omega^c, \text{ and } \pi_{\omega^b}(t) = \frac{\Delta [1 - S_1(t)] E(t)}{2M_b(t)}, \quad \forall \omega^b. \quad (56)$$

Suppose a blueprint of a machine variety suitable in production of input χ^l , $l = a, b, c$ can be invented according to Cobb-Douglas production functions defined over the factor inputs labor and capital. Or more formally, assume that the innovation possibilities frontiers can be written as follows

$$\dot{M}_l(t) = \frac{1}{f_l \varkappa^\varkappa (1 - \varkappa)^{1-\varkappa}} L_R^l(t)^\varkappa K_R^l(t)^{1-\varkappa}, \quad l = a, b,$$

and

$$\dot{M}_c(t) = \frac{1}{f_c \vartheta^\vartheta (1 - \vartheta)^{1-\vartheta}} L_R^c(t)^\vartheta K_R^c(t)^{1-\vartheta},$$

where $L_R^l(t)$ and $K_R^l(t)$ is labor and capital, respectively used for R&D directed to the intermediate sector $l = a, b, c$. $\vartheta \in (0, 1)$ may differ from $\varkappa \in (0, 1)$. f_a , f_b and f_c are positive constants. At date t the value of a firm that produces machine ω^l is given by

$$v_{\omega^l}(t) = \int_t^\infty \pi_{\omega^l}(\tau) \exp \left[- \int_t^\tau r(\varsigma) d\varsigma \right] d\tau.$$

Henceforth, we consider an equilibrium with positive R&D investments in all sectors (i.e. firm values equalize R&D costs of a new blueprint). Moreover, let us focus on the constant growth path (CGP) of this economy, which is defined as an equilibrium path along which sectoral TFP growth rates (i.e. $g_{M_a}(t)$ and $g_{M_c}(t)$) are constant and a constant fraction of total labor and capital is devoted to R&D.

Along a CGP, the system of equilibrium conditions is similar to the equilibrium in the main text. Consequently, we have $g_E^* = g_K^* = g_w^* + n$ and $R(t) = A$ (the argument is the same as in the proof of proposition 2). Furthermore, since TFP growth rates are constant prices $P_1(t)$ and $P_2(t)$ will change at constant rate (see (54)). Finally, since the expenditure level and all prices grow at constant rates the expenditure share devoted to goods, $S_1(t)$ grows at constant rate $g_{S_1}^*$ too.

With positive R&D investments we then have (where we used $g_w^* = g_E^* - n$)

$$v_{\omega^a}(t) = f_a w(t)^\varkappa A^{1-\varkappa} = \frac{\pi_{\omega^a}(t)}{r - g_{S_1}^* - g_E^* + g_{M_a}^*}, \quad (57)$$

and

$$v_{\omega^b}(t) = f_b w(t)^\varkappa A^{1-\varkappa}.$$

The first equality of (57) is a direct implication of the assumption of (strictly) positive R&D investments. For the second equality we have used the fact that the interest rate as well as the growth rate of $\pi_{\omega^a}(t)$ is constant along a CGP. Then, we can solve the integral of the present value of future profits. Similarly, we obtain

$$v_{\omega^c}(t) = f_c w(t)^\vartheta A^{1-\vartheta} = \frac{\pi_{\omega^c}(t)}{r - g_E^* + g_{M_c}^*}. \quad (58)$$

Plugging in the expressions for the profits gives us the growth rate analogs of (57) and (58):

$$g_{S_1}^* + g_E^* - g_{M_a}^* = \varkappa(g_E^* - n), \text{ and } g_E^* - g_{M_c}^* = \vartheta(g_E^* - n). \quad (59)$$

The intuition is as follows: Along the CGP, total profits of the type a machine sector grow at constant rate $g_{S_1}^* + g_E^*$ and market entry cost grow at rate $\varkappa(g_E^* - n)$. Hence in order to be consistent with zero ex ante profits, the growth rate of the number of firms has to fill the gap. Since the growth rate of the sector specific market depends on the pace of structural change, the growth rate $g_{M_a}^*$ is a function of $g_{S_1}^*$ (which is itself endogenous). Similarly, the total market size of type c machines grows at rate g_E^* , whereas entry cost grow at rate $\vartheta(g_E^* - n)$. Hence, for zero ex ante profits the number of firms has to grow at the rate $g_E^* - \vartheta(g_E^* - n)$.³⁶

Then, according to (54), the sectoral prices grow along the CGP at the constant rates $g_{P_1}^* = \alpha(g_E^* - n) - \Delta g_{M_a}^* - (1 - \Delta)g_{M_c}^*$ and $g_{P_2}^* = \alpha(g_E^* - n) - (1 - \Delta)g_{M_c}^*$. With these price evolutions we obtain for the dynamic of S_1 (see (35))

$$g_{S_1}^* = -\gamma \Delta g_{M_a}^* - \epsilon [(1 - \Delta)g_{M_c}^* + (1 - \alpha)[g_E^* - n]]. \quad (60)$$

Finally, the Euler equation reads

$$(1 - (1 - \alpha)\epsilon)[g_E^* - n] - \epsilon(1 - \Delta)g_{M_c}^* = A - \delta - \rho. \quad (61)$$

This leads us to the following proposition.

Proposition 6. *There exists a unique CGP with*

$$\begin{aligned} g_E^* &= \frac{A - \delta - \rho + n[\epsilon(1 - \Delta)\vartheta - \epsilon(1 - \alpha) + 1]}{1 - \epsilon[(1 - \alpha) + (1 - \Delta)(1 - \vartheta)]}, \\ g_{M_c}^* &= \frac{(1 - \vartheta)(A - \delta - \rho) + n[1 - \epsilon(1 - \alpha)]}{1 - \epsilon[(1 - \alpha) + (1 - \Delta)(1 - \vartheta)]}, \\ g_{M_a}^* &= \frac{g_E^*(1 - \epsilon(1 - \Delta)) + (g_E^* - n)[\epsilon(\vartheta(1 - \Delta) - (1 - \alpha)) - \varkappa]}{1 + \Delta\gamma}. \end{aligned}$$

³⁶ $M_b(t)$ does not grow at constant rate. It evolves such that $\pi_{\omega^b}(t)$ grows at constant rate $\varkappa(g_E^* - n)$ and the free entry condition is met.

Proof. Equations (59), (60) and (61) jointly define g_E^* , $g_{M_a}^*$, $g_{M_c}^*$ and $g_{S_1}^*$. Finally, to proof that this equilibrium path is a CGP, we have to show that a constant fraction of total resources is devoted to R&D. R&D investments of sector c are given by $g_{M_c}^* M_c(t) w(t)^\vartheta R^{1-\vartheta}$ which grows at rate g_E^* . For the type a and b machine sector we have

$$f_a M_a(t) + f_b M_b(t) = \frac{\pi_{\omega^a}(t) M_a(t) + \pi_{\omega^b}(t) M_b(t)}{w(t)^\varkappa R^{1-\varkappa} (r - \varkappa(g_E^* - n))} = \frac{\Delta E(t)}{2w(t)^\varkappa R^{1-\varkappa} (r - \varkappa(g_E^* - n))}.$$

Hence, R&D investments in type a and b machines are given by

$$\left[f_a \dot{M}_a(t) + f_b \dot{M}_b(t) \right] w(t)^\varkappa R^{1-\varkappa} = \frac{\Delta [g_E^* - \varkappa(g_E^* - n)] E(t)}{2[r - \varkappa(g_E^* - n)]},$$

which grows at rate g_E^* too. \square

This proposition illustrates, that we can endogenize the sectoral TFP growth rates. The CGP is identical to the equilibrium in the main text with $g_1 = \Delta g_{M_a}^* + (1 - \Delta) g_{M_c}^*$ and $g_2 = (1 - \Delta) g_{M_c}^*$. The endogenization resembles the growth model without scale effects by Jones (1995). Nevertheless, notice the following two differences: First, since we have a multiple sector model with structural change, the sector specific TFP growth rate of goods depends also on the pace of structural change. Second, since the model contains capital accumulation as another source of endogenous growth, even without population growth (i.e. $n = 0$), we will have R&D investments along the CGP.

Online Appendix D: Additional figures

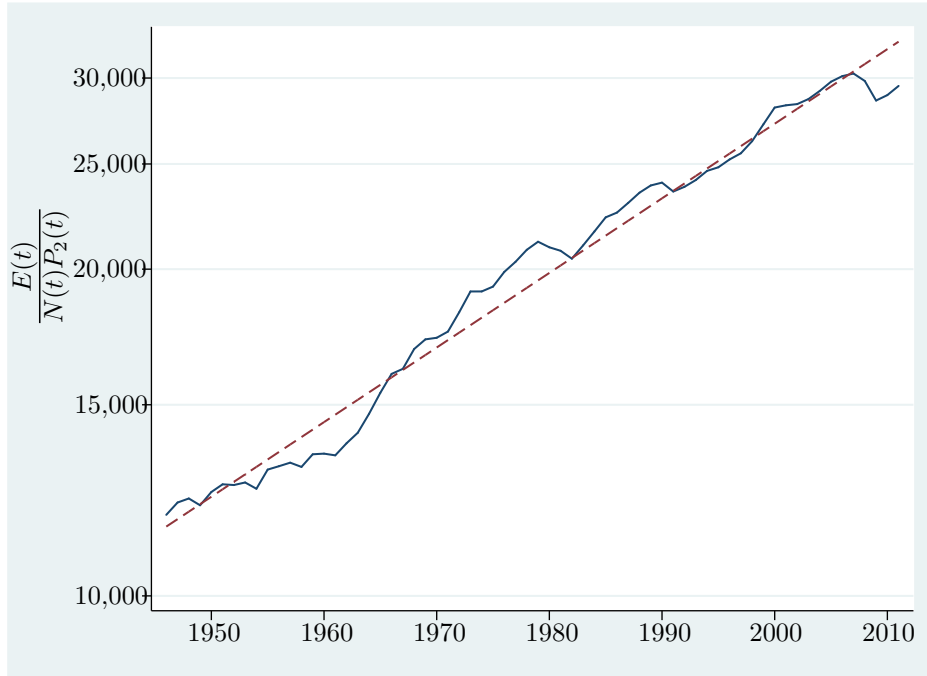


Figure 7: Per-capita expenditures in terms of services

Notes: The figure plots per-capita personal consumption expenditures in terms of services in the U.S. on a logarithmized scale. In 2005 the price of services is normalized to one. The dashed line represents the predicted values obtained by regressing the logarithmized expenditures on time and a constant. The estimated slope coefficient and its standard error is 0.0158 and 0.00028, respectively. The regression attains an R^2 of 0.980. Source: BEA, NIPA table 1.1.4. and 1.1.5. as well as the U.S. Census Bureau for the population data.

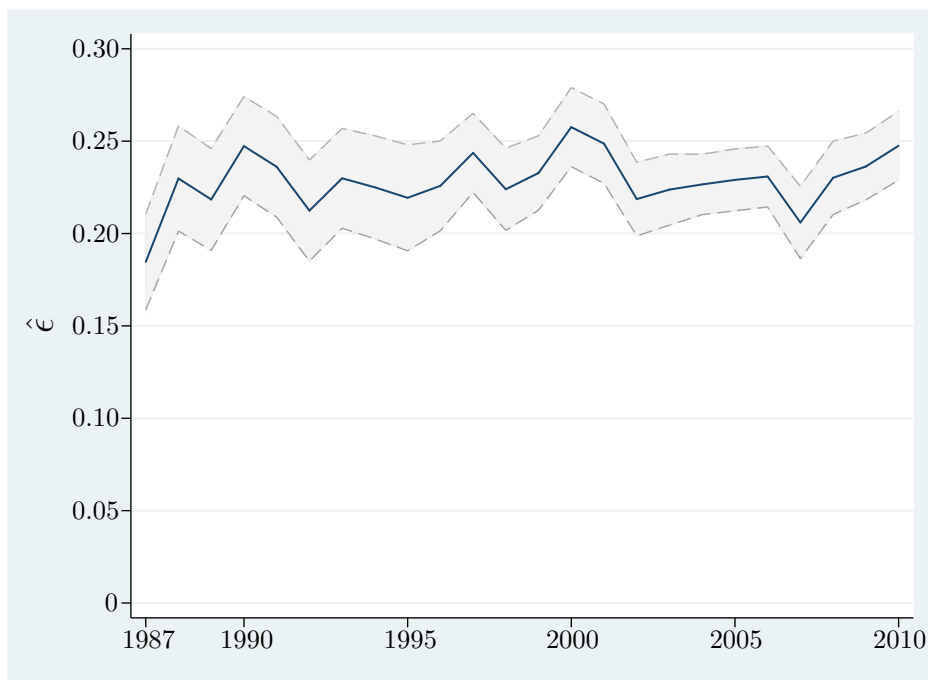


Figure 8: **Estimates of ϵ over time**

Notes: The figure plots the estimates for ϵ and its 95 percent confidence band obtained if we run the specification of column (4) of table 1 for each year separately. The regressions include quarter fixed effects.